THE

Board of Trade Journal.

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The Offices of the Commercial Intelligence Branch of the Board of Trade are at **73, Basinghall Street,** London, E.C.—registered telegraphic address, "**Advantage, Stock, London**;" Code, **5th Edition A.B.C.**; telephone numbers, **Central 12807**; **London Wall 4393, 4394, 7936.** A statement of the objects and work of the Branch will be found on p. 838.

Special attention is called to the notice on p. 798 regarding the **exhibitions of samples of German and Austrian or Hungarian goods** which are about to be held at Wakefield House, 32, Cheapside, E.C. Communications relating to these exhibitions should be sent to the Director, Commercial Intelligence Branch (Foreign Samples Section), Wakefield House, 32, Cheapside, E.C. Telephone number, **City 2313.**

Attention is also called to the Sample Room at 73, Basinghall Street, and in particular to the following samples:—

Samples.	Reference in "Board of Trade Journal." Date.	Page.
Pocket Knives for Advertising—Toronto Enquiry	10th Sept., 1914	650
Wattle Bark—Standard samples from South Africa	3rd ,, ,,	636
Kaolin from Cape Colony	,, ,, ,,	633
Tinned Shad from Portland (Oregon)	,, ,, ,,	637
Rubber and Caoutchouc from Bolivia	20th Aug., ,,	512
Twine—Toronto enquiry	13th ,, ,,	396
Sacking, Matting and Rope made in Sweden from Wood-pulp Cellulose	23rd July, ,,	265
Raw Cotton from Argentina	9th ,, ,,	126
Composition Pumice Block—Montreal enquiry	,, ,, ,,	66
Materials for Police and Firemen's Uniforms—Argentine Contract offering	11th June, ,,	605
"Rosa Damascena" Seeds from Damascus	4th ,, ,,	586
"Salino-Sodico"—a fertiliser—from Bilbao	7th May, ,,	356
Maize Waste from Spain	,, ,, ,,	356
Seeds of "Tagasaste" Bush from Canary Islands	30th April, ,,	285
Sacking woven from Paper Yarn in Argentina	23rd ,, ,,	210
Felt Filter Bag—Montreal enquiry	16th ,, ,,	116

Attention is also called to the following notices:—

Register of firms in the United Kingdom who may desire to receive **Confidential Information** relative to openings for trade 797
List of **H.M. Trade Commissioners** in the Self-Governing Dominions 838
List of **Trade Enquiry Offices** in London of the Self-Governing Dominions ... 839
List of the **more important Articles** on trade subjects contained in **Foreign and Colonial Publications,** &c. received at the Commercial Intelligence Branch 834

OPENINGS FOR BRITISH TRADE.

NOTE.—*In reading the following notices of possible openings for United Kingdom goods abroad, regard should be had to the Royal*

Openings for British Trade.

Proclamations and Orders-in-Council relative to the partial prohibition of the exportation of certain articles, and the entire prohibition of the exportation of others, from the United Kingdom, which appeared in the following issues of the "Board of Trade Journal":—6th August, pages 344-5; *13th August, pages* 406-11; *27th August, pages* 547-9; *3rd September, pages* 606-7; *10th September, pages* 671–3; *and 17th September, page* 747.

UNITED KINGDOM.

New Sources of Supply Required or Available on Account of the War.

In view of the cessation of imports from Germany and Austria-Hungary and the fact that there are many articles hitherto imported from those countries which are of importance, if not of necessity, to British manufacturers, importers of such articles are invited by the Commercial Intelligence Branch of the Board of Trade to supply information regarding their precise nature and quality, in order that steps may be taken to ascertain whether similar goods might be produced in this country, and, if so, where; or, if not, from what neutral sources they could be obtained.

Similarly, United Kingdom manufacturers now have the markets of Germany and Austria-Hungary closed to them, but in many cases there will be opportunities for the disposal of their products in this country.

Doubtless in a large number of cases importers and manufacturers have already taken steps to inform themselves on these points, but, from cases which have come under the notice of the Commercial Intelligence Branch, it is believed that in some instances it has not proved an easy matter to obtain the necessary information, and it is thought that in such cases the Branch may be able to render some assistance by placing manufacturers and buyers in communication with one another.

Applications have already been received in the Commercial Intelligence Branch of the Board of Trade from a large number of firms in all parts of the United Kingdom who wish to get into communication with manufacturers or purchasers of various classes of goods which have previously been obtained from, or sold to, Germany and Austria-Hungary.

Among a very large number of applications received, the following may be noted, in addition to those instanced last week on pp. 728-9 and in previous issues:—

Manufacturers Sought for.

Albums—postcard, &c.
Beads—small glass.
Bottles — for writing cases, fruit, milk, and scent.
Brass tubing—seamless.
Buttons—general, material for making, and patriotic favours.
Candles.
Carpets.
Clothing—imitation hand-made socks, insertions, children's garments, braces, and scarves.
Dress fasteners — glove snap fastenings, button fasteners, boot-hook plates, clasps, hooks and eyes, and bow-pins.
Filters.

Openings for British Trade.

UNITED KINGDOM—*continued.*

Manufacturers Sought for—*continued.*

Gramophone horns.
Jewellery — millinery ornaments, watch boxes, and imitation jewellery for Christmas ware.
Lace—human-hair nets, Nottingham lace, &c.
Lamp black.
Metals, cutting, &c.—Magnets, nuts, bolts, hinges, winged screws, bar iron, and tubes of copper, brass and iron.
Needles.
Paper—grease-proof, cigarette paper in bobbins, leatherette, confetti, and parchment.
Rubber—synthetic.
Rubber goods — composition rings for tinned goods, and erasers for schools.
Small and fancy articles—advertising propelling pencils, glass and china novelties, glass bangles, and fancy baskets, &c. for confectionery trade.
Surgical appliances—general.
Tassels.
Wire—nails, fencing, flexible shafts, and wire for gauze and box-making.
Woodwork—domestic articles, school sundries, coat hangers, letter-racks, &c.

Markets Sought for.

Bags—cloth, net, and gauze.
Boot laces.
Bristles for brushes.
Cork.
Feathers.
Flags and banners.
Forks and spoons.
Glues and gums.
Lace.
Lamp shades.
Motor cars and cycles, and accessories.
Musical instruments.
Portmanteaux.
Rugs.
Sacks and cuttings.
Safes, strong boxes, &c.
Scales and weighing machines.
Shawls.
Silverware.
Soap.
Tents, marquees, &c.
Timber.
Upholstering.
Webs and webbing.

United Kingdom firms interested in any of the above-mentioned articles are invited to write to the Director of the Commercial Intelligence Branch of the Board of Trade, 73, Basinghall Street, London, E.C., with a view to being placed in communication with the enquirers. A more detailed list of these enquiries has been published and may be obtained by United Kingdom firms on application to the Commercial Intelligence Branch.

Names of firms abroad desirous of purchasing articles of the following classes have also been received :—

Assay and chemical apparatus of glass or porcelain (24,223).
Cutlery, cheap (26,041).
Cutlery for advertising (24,208).
Locks and door furniture, cheap (26,041).
Nail scissors, clippers, and files (24,213).
Pharmaceutical products (24,219).
Photographic chemicals and paper (25,743).
Silver nitrate (25,743).

Openings for British Trade.

UNITED KINGDOM—*continued.*

Sodium cyanide and sulphide (24,223).

Winnowers, fanning machines and hand threshers (26,041).

Note.—The numbers in brackets should be quoted in enquiries regarding any of the above-mentioned goods.

BRITISH INDIA.

Cotton Hosiery and Underwear.

A London firm of agents, claiming to have travelled the Indian market for some years, desires to obtain the representation of a United Kingdom firm manufacturing cotton hosiery and underwear of a class designed to compete in that market with goods hitherto supplied by German makers.

Communications in this connection should be addressed to the Statistical and Information Department, London Chamber of Commerce, 97, Cannon Street, E.C. (C.I.B. 25,392.)

Bridgework.

The Secretary of State for India in Council invites tenders for the supply of bridgework. The conditions of contract may be *obtained* on application to the Director-General of Stores, India Office, Whitehall, London, S.W., and tenders are to be delivered at that office by 2 p.m. on 29th September. A copy of the specification, &c. may be *seen* by United Kingdom bridge builders at the Commercial Intelligence Branch of the Board of Trade, 73, Basinghall Street, London, E.C. (C.I.B. 26,726.)

CANADA.

Electric Lamps, Fittings, &c.; Arc Lamp Carbons.

H.M. Trade Commissioner for Canada (Mr. C. Hamilton Wickes) reports that a Montreal company dealing in electrical supplies asks to be placed in communication with United Kingdom manufacturers of tungsten and carbon electric lamps, street and other fittings for same, and arc lamp carbons.

United Kingdom manufacturers of electric lamps, &c. may obtain the name and address of the enquirer on application to the Commercial Intelligence Branch of the Board of Trade, 73, Basinghall Street, London, E.C., but any further communications regarding the enquiry should be addressed to H.M. Trade Commissioner for Canada, 3, Beaver Hall Square, Montreal. (C.I.B. 26,758.)

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The following enquiries have been received at the Offices of the High Commissioner for Canada, 17, Victoria Street, London, S.W., *whence further information may be obtained:*— (C.I.B. 26,811.)

Openings for British Trade.

CANADA—*continued.*

HOME ENQUIRIES.

Flavouring Essences; Essential Oils; Synthetic Preparations, Chemicals, &c.

A London firm manufacturing *flavouring essences as used in foodstuffs, essential oils, synthetic preparations, phosphates of soda, and ammonia, amyl acetate, oil of lemon, oil of lavender, cream of tartar substitute, dope, sulphite of soda, polishing soap, &c.* desires to correspond with Canadian importers.

Substitute for Tartaric Acid and Citric Acid.

A North of England firm manufacturing a substitute for tartaric acid and citric acid desires to correspond with Canadian importers.

Saddlers' Ironmongery.

A firm in the Midlands, manufacturing all descriptions of saddler's ironmongery, desires to get into touch with Canadian importers.

Thorium.

A London firm makes enquiry for names of Canadian refiners of thorium.

CANADIAN ENQUIRIES.

Waterproof Coats.

A firm in the Province of Quebec reports a good market there for waterproof coats, and would like to correspond with United Kingdom manufacturers.

Beeswax.

Enquiry is made by a correspondent in the Province of Quebec for names of United Kingdom exporters of beeswax.

Children's Footwear.

A Montreal firm desires to establish connections with a United Kingdom manufacturer of children's boots and shoes.

Kid Gloves.

Enquiry is received from a Quebec firm for the names of United Kingdom makers of ladies' and gentlemen's kid gloves.

Pencils.

A Winnipeg firm asks to be placed in touch with United Kingdom manufacturers of high-class pencils, for which a good market is reported in view of the suspension of German and Austrian exports.

Hardware; Builders' Supplies; Electrical Goods; Stationery; Dry Goods, &c.

A firm at Winnipeg offers co-operation to United Kingdom manufacturers of hardware, builders' supplies and electrical goods, stationery, dry goods, &c., wishing to enter the Western Canada market.

Chemicals for Rubber Manufacturers.

A Toronto firm of commission merchants asks to be placed in touch with United Kingdom manufacturers of chemicals suitable for rubber manufacturers, such as litharge, barytes, magnesia, and pigments.

Openings for British Trade.

CANADA—*continued.*

Casein, &c.

Enquiry is made from Toronto for the names of United Kingdom manufacturers of casein, &c.

Whisky Bottles; Lead Capsules.

A Toronto commission firm makes enquiry for names of United Kingdom manufacturers of amber-coloured whisky bottles; also lead capsules for whisky and wine bottles.

Cotton and Duck Fabrics for Tyres, &c.

A firm of commission merchants at Toronto is desirous of corresponding with United Kingdom makers of cotton and duck fabrics suitable for the manufacture of motor tyres, hose, and belting.

☛ **Note.—For further information regarding any of the foregoing enquiries, application should be made to the High Commissioner for Canada, 17, Victoria Street, London, S.W.**

✠ ✠ ✠ ✠ ✠

The following enquiries have been received at the Canadian Trade Commissioner's Office, 73, Basinghall Street, London, E.C., *whence further information may be obtained*:— (C.I.B. 27,337.)

HOME ENQUIRIES.

Broom Handles.

A London firm of brush makers asks to be placed in communication with Canadian manufacturers of broom handles.

Bronze Powder.

A London manufacturing company desires the addresses of Canadian manufacturers of bronze powder who can quote for its requirements.

Handles and Dowels.

A London manufacturing company asks to be placed in correspondence with Canadian manufacturers of handles and dowels.

Formaldehyde.

A London business man is desirous of securing the agency of a Canadian manufacturer of formaldehyde, of which he states he can sell large quantities owing to the cessation of supplies from Germany.

CANADIAN ENQUIRIES.

Market sought for **Canned Rabbits.**

A Winnipeg firm asks for information as to the demand for canned rabbits in the United Kingdom.

Market sought for **Staves, Hoops, &c.**

A British Columbia correspondent wishes to get into touch with United Kingdom importers of cooperage, to whom he would be glad to supply samples and quotations of British Columbia staves, hoops, and other parts.

☛ **Note.—For further information regarding any of the foregoing enquiries, application should be made to the Canadian Trade Commissioner's Office, 73, Basinghall Street, London, E.C.**

Openings for British Trade.

AUSTRALIA.

Telephone Instruments; Telephones and Detectors.

H.M. Trade Commissioner for Australia (Mr. G. T. Milne) reports that tenders will be received at the office of the Deputy Postmaster-General, Melbourne, up to 3 p.m. on 27th October,* for the supply and delivery of (1) *ammeters, condenser coils, detectors, keys, galvanometers, sounders, rheostats, &c.* (Schedule No. 1,046), and (2) *telephones and detectors* (Schedule No. 1,124).

A deposit of 2 per cent. on the first £500, and of 1 per cent. on the amount above that sum, is required with each tender. The tenderer, if not resident in Australia, or if a company registered outside the Commonwealth, must name an agent in Australia to receive notifications of acceptance and other notices under the contract.

Copies of the specifications, conditions and forms of tender may be *obtained* from the offices of the Deputy Postmaster-General, at Melbourne. Preliminary deposits may be paid at the offices of the High Commissioner in London for the Commonwealth of Australia, 72, Victoria Street, S.W.

Copies of the specifications, &c. may be *seen* by United Kingdom manufacturers of the goods mentioned at the Commercial Intelligence Branch of the Board of Trade, 73, Basinghall Street, London, E.C.

(C.I.B. 27,290.)

SOUTH AFRICA.

Enamelware and Cheap Cutlery: Catalogues required by H.M. Trade Commissioner.

The office of H.M. Trade Commissioner for South Africa reports that from enquiries received there it would appear that there is an opportunity for United Kingdom manufacturers of household enamelware and cheap cutlery to extend their business in the South African market, especially in the cheaper and light grades, in which Germany has hitherto been a keen competitor.

United Kingdom manufacturers of enamelware and cutlery who are desirous of catering for the requirements of the South African market should forward to the office of H.M. Trade Commissioner, for filing in the Commercial Bureau attached to that office, copies in duplicate of their catalogues, price lists, and other information necessary for the answering of enquiries received from local firms or individuals wishing to handle British-made goods.

Communications should be addressed direct to H.M. Trade Commissioner for South Africa, P.O. Box 1346, Cape Town. Postage, plus Customs duty (2d. a pound) on all parcels weighing over 8 ounces, must be prepaid. Revenue stamps for the payment of the duty may be obtained from the office of the High Commissioner in London for the Union of South Africa, 32, Victoria Street, S.W.

(C. I. B. 27,279.)

* It will be observed that the time for the receipt of tenders is limited, and owing to forms having to be obtained from Australia this intimation will be of use only to firms having agents in the Commonwealth who can be instructed by cable.

Openings for British Trade.

EGYPT.

Uniforms.

H.M. Consul-General at Alexandria (Mr. D. A. Cameron, C.M.G.) reports that tenders* are invited by the Egyptian Customs Administration for the supply of uniforms for the Customs Service during the three years 1915 to 1917. Samples of the serge, khaki, &c. it is proposed to supply must accompany each tender. Copies of the *cahier des charges* may be obtained from "M. le Directeur Général des Douanes," Alexandria, by whom sealed tenders will be received up to noon on 7th November. *A deposit of* 10 *per cent. of the value of the offer must accompany each tender.*

Copies of the *cahier des charges* may be *seen* by United Kingdom uniform contractors at the Commercial Intelligence Branch of the Board of Trade, 73, Basinghall Street, London, E.C.

(C.I.B. 26,408.)

Note.—In this connection regard should be had to the Royal Proclamation of 5th August, prohibiting *inter alia* the export of uniform clothing to certain countries, which was published on pp. 409-11 of the "Board of Trade Journal" of 13th August.

Steam Coal.

The Acting British Consul at Cairo (Mr. G. G. Knox) reports that tenders* are invited by the Egyptian State Railways and Telegraphs Administration for the supply of (1) 360,000 metric tons of Welsh steam coal, and (2) 40,000 metric tons of Lambton's steam coal.

Sealed tenders, on the proper form, will be received, up to 10 a.m. on 20th October, by the General Manager, Egyptian State Railways and Telegraphs, Cairo, from whom also copies of the specifications and forms of tender may be *obtained*, price 2s. each.

A provisional deposit equal to 2 *per cent., or a bank guarantee of* 10 *per cent., of the value of the offer must accompany each tender.*

Copies of the specification and form of tender may be *seen* by United Kingdom firms at the Commercial Intelligence Branch, as above.

(C.I.B. 26,335.)

RUSSIA.

Machines for Making Drugs, Tabloids, Capsules, &c.

H.M. Consul-General at Moscow (Mr. C. Clive Bayley) reports that a charitable institution in that city makes enquiry for the names of United Kingdom manufacturers of machines for making drugs, tabloids, capsules, &c.

United Kingdom manufacturers of such machines may obtain the name and address of the enquirer on application to the Commercial Intelligence Branch of the Board of Trade, 73, Basinghall Street, London, E.C., but they should address any further communications regarding the enquiry to the British Consulate-General, Moscow. (C.I.B. 26,909.)

* Domicile (legal) in Egypt is necessary for the contractor. For conditions under which temporary or permanent (legal) domicile may be obtained by firms in the United Kingdom at the British Consulate at Cairo, see p. 176 of the "Board of Trade Journal" of 26th January, 1911, and p. 176 of the issue of 25th April, 1912.

Openings for British Trade.

NETHERLANDS AND COLONIES.

Children's Shoes; Celluloid Goods; Haberdashery; Razors; Spoons and Forks; Curtains; Hosiery; Rubber Toys; Nails, &c.

H.M. Consul at Amsterdam (Mr. J. J. Broderick) reports that a commission agent in that city desires to be placed in communication with United Kingdom manufacturers of the following articles, with a view to representing them in the Netherlands and the Dutch Colonies:—*Babies' and children's shoes; combs; celluloid and gutta-percha articles of all kinds; cotton socks; curtains; candles; city bags; handkerchiefs; linen buttons; nails and tacks of all kinds; needles and pins; rubber toys; razors; spoons and forks of all kinds of metal; table cloth (linen); woollen and shoddy blankets.*

United Kingdom manufacturers of the articles mentioned may obtain the name and address of the enquirer on application to the Commercial Intelligence Branch of the Board of Trade, 73, Basinghall Street, London, E.C., but they should address any further communications regarding the enquiry to the British Consulate, Amsterdam. (C.I.B. 26,338.)

FRANCE.

Powdered Milk and other Food Products; Toys.

H.M. Consul at Lyons (Mr. E. R. E. Vicars) reports that a trader, who has been established for some years in that town, desires to obtain the representation for the Lyons district of United Kingdom manufacturers of various food products, especially powdered milk and similar articles. He is also willing to take up an agency for toys on behalf of a United Kingdom manufacturer.

United Kingdom manufacturers of the goods mentioned may obtain the name and address of the enquirer on application to the Commercial Intelligence Branch of the Board of Trade, 73, Basinghall Street, London, E.C., but they should address any further communications regarding the enquiry to the British Consulate, Lyons.

(C.I.B. 27,158.)

Metal Ware; Stoves; Zinc Goods; Wire; Tools; Paints; Aluminium and Enamelled Ware, &c.

H.M. Consul at Brest (Mr. A. J. Ogston) reports that a firm at that place, said to do a large business throughout the Province of Finistère in *all kinds of metal ware, stoves, zinc goods, wire, tools of all kinds, nails, screws, tin goods, aluminium goods, paints, enamels, linoleum, enamelled kitchen ware, &c.* of which supplies have hitherto been largely obtained from Germany and Austria, desires to receive price lists and catalogues (preferably in French, with weights and measures in the metric system) from United Kingdom manufacturers.

United Kingdom manufacturers of the above-mentioned goods may obtain the name and address of the enquirer on application to the Commercial Intelligence Branch, as above, but any further communications regarding the enquiry should be addressed to the British Consulate, Brest. (C.I.B. 26,497.)

Openings for British Trade.

FRANCE—*continued.*

Articles in Demand: *German and Austrian Markets to be Captured.* See article on pp. 801-6.

FRANCE (ALGERIA).

Tools; Ironmongery; Cutlery.

The British Vice-Consul at Constantine (Mr. W. Miller) reports that owing to the war there is an opening there for United Kingdom manufacturers for the supply of tools, ironmongery and cutlery, a business hitherto almost entirely monopolised by Germany.

(C.I.B. 25,727.)

Articles in Demand: *German and Austrian Markets to be Captured.* See article on pp. 801-6.

PORTUGAL.

Articles in Demand: *German and Austrian Markets to be Captured.* See article on pp. 801-6.

SPAIN.

Articles in Demand: *German and Austrian Markets to be Captured.* See article on pp. 801-6.

ITALY.

Cheap Stockings.

H.M. Consul-General at Naples (Mr. S. J. A. Churchill, M.V.O.) reports that, owing to the war, a firm of large buyers in that city wishes to get into communication with United Kingdom manufacturers of cheap stockings. It is stated that this trade has hitherto been divided in such a manner as to leave the cheap stocking industry in German hands whilst the trade in better class stockings was held by United Kingdom manufacturers.

Textile Dyes.

H.M. Consul-General also reports that firms in Naples require dyes to take the place of textile dyes hitherto imported from Germany.

United Kingdom manufacturers of stockings and dyes may obtain the names and addresses of the respective enquirers on application to the Commercial Intelligence Branch of the Board of Trade, 73, Basinghall Street, London, E.C., but they should address any further communications regarding the enquiries to the British Consulate-General, Naples. (C.I.B. 26,427.)

Note.—In this connection regard should be had to the Order-in-Council of 8th September, prohibiting *inter alia* the export of dyes and dyestuffs obtained from coal tar, which was published on pp. 671–3 of the "Board of Trade Journal" of 10th September.

Articles in Demand: *German and Austrian Markets to be Captured.* See article on pp. 801-6.

Openings for British Trade.

MOROCCO.

A firm of manufacturers' agents, with offices in London, desires to obtain the representation in Morocco of United Kingdom manufacturers of the following goods:—*Cheap enamel ware; candles; soap; boots; electro-plated goods; woollens; asbestos slates; and cutlery.*

Enamelware; Candles; Soap; Boots; Electro-plated Goods; Woollens; Asbestos Slates; Cutlery.

Communications in this connection should be addressed to the Statistical and Information Department, London Chamber of Commerce, 97, Cannon Street, E.C. (C.I.B. 26,351.)

BRAZIL.

Articles in Demand.
German Market to be Captured.

See article on pp. 801-6.

BOLIVIA.

Articles in Demand:
German Market to be Captured.

See article on pp. 815-18.

N.B.—The attention of British manufacturers is called to pp. 801-6 of this issue on which appear reports from H.M. Consular Officers giving information regarding the classes of goods for which there is now an opening in their respective countries, owing to the supplies from Germany and Austria-Hungary having ceased.

OPENINGS IN ALL COUNTRIES.

Confidential Information.

Firms in the United Kingdom desirous of receiving confidential information as to opportunities for the extension abroad of those branches of trade in which they are specially interested, and as to other connected matters, may, upon application, have their names placed on a Special Register at the Commercial Intelligence Branch of the Board of Trade.

The confidential information communicated to firms so registered relates mainly to openings for British trade abroad, and is received from His Majesty's Consular Officers in Foreign Countries, from His Majesty's Trade Commissioners and the Imperial Trade Correspondents in the British Dominions, and from the Board of Trade Correspondents in the Crown Colonies, supplemented by information from other sources available to the Commercial Intelligence Branch.

Firms inscribed on the Register may indicate the particular lines of trade to which the information to be sent to them should relate, and a classified list of subjects is sent to all applicants for registration with this object. During 1913, 1,048 separate circulars were issued (to the number of 170,869 copies) to firms on the Special Register interested in the particular branches of trade to which the circulars related.

OPENINGS IN ALL COUNTRIES.

Confidential Information—*continued.*

The great volume of information distributed under this system has rendered it necessary to make a small charge for the service *which includes the regular supply of the weekly "Board of Trade Journal,"* and accordingly firms whose names are inscribed on the Register are required to pay an annual fee of One Guinea to the Accountant-General of the Board of Trade, Whitehall Gardens, London, S.W.

The "Journal" itself contains a large amount of information as to openings for British trade abroad and as to other matters of interest to British traders generally. Information published in it is not repeated by circular to firms whose names are on the Special Register; the confidential information communicated to the latter is confined to matters which, at the time, have not been published in the "Journal," or are not intended to be published at all.

Firms in the United Kingdom who wish to have their names inscribed on the Special Register should apply in writing to the Director of the Commercial Intelligence Branch of the Board of Trade, 73, Basinghall Street, London, E.C., for the necessary form of application.

N.B.—Admission to the Register, and retention upon it, are at the discretion of the Board of Trade.

SAMPLES OF GERMAN AND AUSTRIAN OR HUNGARIAN GOODS.

"Exchange Meetings" of Manufacturers and Buyers.

With reference to the announcement on p. 739 of the "Board of Trade Journal" of 17th September, relative to exhibitions of samples of German and Austrian or Hungarian goods which the Commercial Intelligence Branch of the Board of Trade are about to hold at Wakefield House, 32, Cheapside, E.C., it is notified that samples of a number of trades will be exhibited in succession, and with the view to making these exhibitions of the greatest practical value to United Kingdom manufacturers and traders it has been decided to arrange a series of "Exchange Meetings" between buyers desirous of obtaining such goods and United Kingdom manufacturers who may already produce or might be likely to produce similar goods in this country.

These "Exchange Meetings" are being arranged trade by trade and will be held at Wakefield House, 32, Cheapside, London, E.C. Wholesale and shipping firms who have formerly purchased goods from Germany and Austria or Hungary are asked to bring such samples of those goods as may be in their possession for inspection by manufacturers and suppliers. Steps will be taken by the Board of Trade to ensure as far as possible that each exhibition shall be of a comprehensive character.

The seasonal demand for toys makes it desirable to deal with the toy trade first, to be followed by earthenware and china, enamelled

hollow-ware, electrical apparatus and appliances, cutlery, &c., &c. The value of Germany's exports in the trades mentioned in 1912 was as follows :—

	£
Toys and games	2,756,500
Earthenware and china	3,556,000
Enamelled hollow-ware	1,776,000
Electrical apparatus and appliances	8,034,000
Cutlery	1,747,800

The Board of Trade are particularly anxious that firms supplying samples should understand that every care will be taken to ensure that the ordinary channels of trade now existing as between original manufacturer and final consumer are not interfered with, as a result of this scheme, and any representations which firms may wish to make as to arrangement or exhibition of their samples with this end in view, will receive careful consideration.

GERMAN AND AUSTRIAN HARDWARE AND TOOLS SOLD IN AUSTRALIA.

Exhibition of Samples at Birmingham and Sheffield.

H.M. Trade Commissioner in Australia (Mr. G. T. Milne), under instructions from the Board of Trade, has collected certain samples of foreign hardware, hollow-ware, and tools which compete with similar goods of British origin in the Australian market. These samples include a large number of German goods, and, in connection with the campaign which the Board of Trade has recently started with a view to assisting British firms to secure trade formerly in German and Austro-Hungarian hands, arrangements have been made for their exhibition in this country. The samples, numbering about 430 in all, divide themselves into the following main headings:—Aluminium ware, enamelled ware, general hardware (bolts, staples, hinges, butts, bells, choppers, hooks, padlocks, stoves, lamps, spoons, &c.), and tools. The aluminium ware, enamelled ware and general hardware are on exhibition at the offices of the Birmingham Chamber of Commerce, and the tools at the offices of the Sheffield Chamber of Commerce. All the samples will afterwards be exhibited in London and in any other industrial centres where it may seem desirable to send them.

A Report relating to these samples, giving full information as to country of origin, prices, &c., has been circulated to firms in the country who may be interested, and copies may also be obtained free by United Kingdom manufacturers on application to the Commercial Intelligence Branch of the Board of Trade, 73, Basinghall Street, London, E.C.

GERMAN AND AUSTRIAN FOREIGN MARKETS.

Further Issue of Special Memoranda.

In connection with the campaign which the Board of Trade are undertaking to assist and supplement the efforts of British manufacturers and merchants to profit by the present opportunity for establishing themselves in markets previously held by German and Austrian or Hungarian firms, the Commercial Intelligence Branch of the Board of Trade has prepared memoranda giving information with regard to possible developments in certain important trades. Memoranda on the following trades have already been issued, those issued since the publication of last week's "Board of Trade Journal" being shown in *italics* :—

Anchors, grapnels and chains.
Artificial flowers,
Baskets and basketware.
Boot polishes.
Boots and shoes (except of rubber).
Brass and brass wares, &c.
Brooms, brushes and brushmakers' wares.
Buttons, studs, &c.
Carpets, rugs and matting.
Cotton hosiery (stockings and socks).
Cotton prints.
Cutlery.
Cycles and parts thereof.
Electrical appliances and apparatus.
Enamelled hollow ware.
Engine and boiler packing.
Felt hats and fezzes.
Furniture.
Glassware, hollow (glass bottles, &c.).
Goldsmiths' and silversmiths' wire, and electro-plate.
Implements and tools.
Internal combustion and explosion motors, gas turbines, &c.
Iron and steel bars, angles, rods, hoops, &c.
Iron and steel plates and sheets.
Iron and steel wire.
Jewellery and trinkets.
Lace and embroidery.
Leather gloves and glove leather.
Lubricating oils and greases.
Machine tools.
Machinery belting.
Manures.
Men's cotton and woollen clothing.
Motor cars.
Motor cycles.
Musical instruments.
Oilcloth and linoleum.
Painters' colours and materials (including varnish).
Perfumes and cosmetics.
Photographic goods.
Printing and lithographic machines.
Products of the printing industry.
Pumps and pumping machinery.
Railway material of iron and steel (except rolling stock and wheels, tyres and axles).
Railway wheels and axles (complete) and tyres and axles.
Road locomotives (including steam-rollers).
Rubber tyres for motor cars and motor cycles.
Saddlery, harness and miscellaneous leather wares.
Screws, nails, bolts and nuts of iron and steel.
Sewing and knitting machines.
Soaps.
Stoneware, earthenware and chinaware.
Toys and games.
Tubes, pipes and fittings of iron and steel.
Umbrellas and sunshades.
Women's and girls' clothing.
Woollen and worsted piece goods.

Memoranda on a number of other trades, among which may be mentioned certain further classes of machinery, of iron and steel manufactures, and of textiles, stationery, medicines and drugs, chemicals, rubber goods, railway rolling stock, and railway locomotives, will be issued in rapid succession.

Copies of these memoranda are being sent to British Chambers of Commerce, Trade Associations, and a large number of British manufacturers and merchants, as well as to the press.

The issue of the memoranda is only the first step. The Commercial Intelligence Branch is prepared to receive and answer personal and written enquiries for further information with regard to particular trades and markets (see also pp. 788-90).

The Board of Trade have also asked for information, through H.M. Trade Commissioners and Consular Officers, as to the commercial and financial situation in the Dominions and foreign markets. Summaries of some of the replies were published on pp. 667-8 of the "Board of Trade Journal" of 10th September and in previous issues, and further reports are published on pp. 801-6 of this issue.

Any British manufacturer or merchant who desires to be furnished with more detailed information as to openings affecting his particular business should address the Director of the Commercial Intelligence Branch of the Board of Trade, 73, Basinghall Street, London, E.C., who will be prepared to give any further particulars possible respecting names of buyers, rates of import duty, &c., or to make special enquiries through H.M. Trade Commissioners and the Trade Correspondents of the Commercial Intelligence Branch in the British Self-Governing Dominions, India and the other Colonies and Protectorates, or through British Consular Officers in neutral foreign countries.

COMPETITION WITH GERMAN, AUSTRIAN, AND HUNGARIAN TRADE IN FOREIGN MARKETS.

Special Reports on Commercial Conditions and Trade Openings.

In connection with the scheme which the Board of Trade have initiated for assisting British manufacturers and traders to take advantage of the opportunity afforded by the war for securing trade formerly in the hands of German, Austrian or Hungarian rivals, the following information has been received from H.M. Consular Officers in addition to that published in previous issues of the "Board of Trade Journal":—

Note.—In considering the openings for trade mentioned in the following reports regard should be had to the note on p. 787 of this issue relative to the prohibition of the exportation of certain articles.

South Africa.—A report (17th August) from the office of H.M. Trade Commissioner for South Africa states that the readiness on the part of the banks to meet the difficulties of existing conditions is equally shared by responsible merchants. The moral effect resulting from the steps taken by the Imperial Government to keep the African ocean route free, and to remove financial difficulties, has been to restore confidence in South Africa to a wonderful degree.

Competition with German, Austrian, and Hungarian Trade in Foreign Markets.

It would appear that, in some respects, South Africa has had to rely on Germany and Austria for certain articles of commerce which are difficult to obtain elsewhere. Nevertheless, the country has awakened to the fact that something more than financial support to British industry is lost by dealing with foreign manufacturers, especially when the country's needs can, to a considerable extent, be satisfactorily supplied from one part or other of the Empire.

The opportunity will shortly be given to British manufacturers of capturing an immense portion of the trade in the South African market hitherto held by Germany and Austria, but it is highly necessary that they should not mark the disappearance of these competitors by relaxing past efforts to re-frame their trade organisation upon the most modern standards.

Algeria.—H.M. Consul-General at Algiers has forwarded (26th August) a statement showing the value of goods largely imported into Algeria in 1912 from Germany and Austria-Hungary. The principal classes of goods included in the statement are:—

Chemicals,
Tools and metal goods,
Pottery, glass, &c.,
Fans and small articles in ivory, wood, &c.,
Jute (Phormium tenax) fabrics,
Woollen fabrics,
Feathers for millinery, &c.,
Paper, cardboard, &c.,
Volatile oils and vegetable essences,
Imitation jewellery,
Scientific instruments and apparatus,
Furniture and wooden goods,
Hops,
Malt.

This statement does not include goods such as coal and machinery, which are imported in larger quantities from the United Kingdom than from the German Empire and Austria-Hungary, or raw materials and foodstuffs, such as potatoes, timber, tobacco, &c. The statement in question may be inspected by United Kingdom manufacturers at the Commercial Intelligence Branch of the Board of Trade, 73, Basinghall Street, London, E.C.

Angola.—H.M. Consul at St. Paul de Loanda has telegraphed (18th September) that amongst the goods of German manufacture which have hitherto been imported into Angola, but which might now be replaced by British products, are the following:—

Locomotives.
Railway material.
Cutlery.
Enamelled ironware.
Agricultural implements, especially machetes.
Telegraph material.
Carbide.
Crockery.
Stationery.
Piece goods.
Ready-made suits.
Underclothing.
Hosiery.
Native truck.

In a lesser degree there are also openings for British galvanised iron sheets, printing machines and printing paper, lubricating oil, matches, furniture, straw hats, medicines, and rice, the latter commodity having hitherto been imported in large quantities *viâ* Hamburg.

Competition with German, Austrian, and Hungarian Trade in Foreign Markets.

Brazil.—H.M. Consul-General at Rio de Janeiro reports (25th August) that it is obvious that the present condition of affairs affords British firms an excellent opportunity of securing much of the business hitherto obtained by German firms in that city. The numerous German import firms there are absolutely unable to receive goods of any kind from Germany, and they can only rely upon such stocks as they happen to have on hand. They are quite unable to execute any orders for German goods. Under these circumstances it is clear that British firms have now an exceptionally good opportunity to secure for themselves those orders which, under normal conditions, would have gone to Germany; and once having secured such trade, they certainly ought to be able to retain it.

Amongst the principal articles of German origin imported into Rio de Janeiro have been the following:—

Iron and steel for constructional purposes;
Cement;
Locomotives;
Machinery of various kinds, including agricultural implements;
Gas engines;
Cutlery and hardware of various kinds;
Paper for printing and other kinds;
Electrical plant and fittings of every description.

Furthermore, it is to be noted that certain German firms in Rio de Janeiro have been doing big and lucrative business in connection with hydro-electric installations. Indeed there is hardly any branch of trade with which German firms are not largely connected.

H.M. Consul-General emphasises the futility of attempting to build up a lucrative trade by means of correspondence only. It is the personal factor that counts in Brazil, and British firms desiring to capture trade hitherto done by German firms must make up their minds to send out alert and competent travellers possessed of a good knowledge of Portuguese, and with the requisite technical knowledge to enable them to deal promptly and authoritatively with their respective lines of business. These representatives should study the local conditions and requirements, which they should make it their business to satisfy.

As regards the likelihood of British firms being able to secure regular payments from local firms with whom they might elect to do business, H.M. Consul-General states that this is a matter calling for the exercise of much judgment in the selection of the firms to be dealt with. Many firms are in a very precarious condition at the present time. Much of the success achieved by German firms has been due to the long term of credit allowed to local firms.

France.—H.M. Consul at Brest reports (7th September) that in most cases the relatively high prices of British goods militate against their ready sale in Brest and district. British goods, though of high quality, are beyond the buying capacity of purchasers, who prefer, and indeed are often financially compelled, to buy cheap goods. Surprise is expressed that British manufacturers, while maintaining

Competition with German, Austrian, and Hungarian Trade in Foreign Markets.

their reputation for high quality goods, do not also make a bid for the custom of those to whom high quality combined with high price does not appeal. Complaint is also made that catalogues and price lists are usually in English and quote in English coinage, weights and measurements, whereas German firms quote simplified and inclusive rates in French money, combined with metric figures of weight and size.

H.M. Consul adds that opportunities offer for the sale of the following classes of goods of British manufacture, viz. :—

Metal ware.
Cheap leather goods.
Cheap jewellery for servants and peasants.
Hanging clocks.
Linoleum.
Paints, enamels and varnishes.

Stress is laid on the importance of quoting to Brest merchants strictly inclusive prices, so that they may know the exact cost of goods delivered at their warehouses ; strict attention to this point on the part of German firms has in a large measure contributed to their success in Brest and district. Porcelain and earthenware goods are obtained largely from Saxony through commission agents holding stocks in Paris, while toys manufactured in Bavaria are purchased from German commission firms in Furth and Nuremburg, who also supply celluloid toilet and travelling requisites, and cheap aluminium and other kitchen utensils. Lists of names and addresses of German and Austrian firms and of representatives of German firms in Paris with whom Brest merchants have done business may be *seen* at the Commercial Intelligence Branch of the Board of Trade. 73, Basinghall Street, London, E.C.

Italy.—H.M. Consul at Milan reports that since the outbreak of the war he has received enquiries from Italian firms who have hitherto obtained the following classes of goods from Germany, but are now anxious to buy or import British products, viz. :—

Rolled and hammered iron and steel bars.
Rolled wire rods; rolled tool and file steel.
Cold rolled iron and steel for saws, clock springs, corset springs, steel pens, &c.
Hot and cold rolled iron and steel strips.
Tubes of steel, iron, brass, lead, &c.
Metals.
Ironmongery.
Motor Car accessories.
Aluminium leaf.
Iron.
Printing machines, type and inks.
Carbons for electric arc lamps.
Motor cycles.
Tinplate, sheet iron, brass, copper, &c.
Zinc, nickel, &c.
Electrical supplies, including telephone.
Electrical machinery.
Steel wire.
Pressed steel parts for motor cars.
Soft steel sheets for laminated cores.
Steatite insulators for sparking plugs.
Waxed cloths.
Rubber.
Cloths.
Paper cardboard.
Cardboard boxes.
Cinematograph materials.
Perfumery.

Competition with German, Austrian, and Hungarian Trade in Foreign Markets.

Ball bearings.
Workmen's tools.
Hardware articles.
Enamelled wares.
Surgical appliances.
Alpaca goods.
Celluloid in sheets.
Leather and leather goods.
Tracing and drawing papers.
Animal products.
Hides and skins.
Malt.
Chloride of magnesia.
Building material.
Cheap watches and alarum clocks.
Cereals and foodstuffs.

Portugal.—H.M. Consul at Oporto has cabled (11th September) that amongst the most important classes of German goods imported into Portugal are chemical products and manures, dyes, paints, hardware, cement, iron, cutlery, cycles, sewing machines, motor cars, locomotives and plant, electrical machinery, carpets, textiles, twine, stationery, bottles, fur for hats, and colonial produce. Fancy goods are largely obtained from Austria-Hungary.

H.M. Consul at Lisbon has telegraphed (12th September) that since the beginning of the war he has received enquiries from Portuguese firms for information as to British firms supplying electric fans, sewing machines, fishing nets, cooked ham in tins, paper for printing magazines, lace insertions for ladies' dresses, underclothing and nightgowns, ribbons, cotton table cloths and napkins. Amongst the goods which have hitherto been supplied entirely or partially by Germany are enamelled iron baths, sanitary fittings, name plates, rifles, ammunition, railway carriages, locomotives and component parts, aluminium ware, telephones, cheap cutlery, shades and globes for gas lamps, glass ware, and black printing ink for newspapers. It is considered that there will be a market in the future for lathes and drilling machines, agricultural machinery and implements, and electric lighting plant and fittings, but owing chiefly to the fact that there are large stocks of these articles on hand, no purchases are being made at present.

Spain.—H.M. Consul at Seville has furnished (28th August) the following list of goods, which are usually imported into Spain from Germany:—

Machinery,
Rails,
Iron pipes,
Steel cables,
Tools,
Knives, forks, spoons, &c.
Brassware,
Enamel ware,
Brass sheets,
Gas pipes,
Tin plates,
Electrical fittings,
Shooting requisites,
Tea, groceries, hams, &c.
Vaseline,
Starch,
Emery paper,
Cement,
Lubricating oil,
Buttons,
Ink and office requisites,
Colours, paints and varnishes,
Glue,
Picture postcards,
Indiarubber goods,
Pencils,
Chinaware,
Cardboard,
Chemicals,
Stationery,
Photographic goods,
Bicycles.

Competition with German, Austrian, and Hungarian Trade in Foreign Markets.

It should be noted that some of these goods, including certain agricultural machinery, and probably tea, rubber, &c., are in reality exports from the United Kingdom which have been transhipped at Hamburg.

H.M. Consul mentions that unfortunately the only direct line of steamers between Seville and London has ceased running.

In a further communication, dated 7th September, H.M. Consul remarks that, as is well known, electricity is largely used in Spain, and almost every small village is brilliantly lighted with electric light. All dynamos, meters, fittings, lamps, and everything appertaining to this industry come from Germany. During this present time these articles continue to reach Spain *viâ* Italy. The prices have been raised some 25 per cent. (C.I.B. 27,332.)

MORATORIUM LAWS AND OTHER FINANCIAL MEASURES ABROAD.

Brazil.

With reference to the notices on p. 743 of last week's issue of the "Board of Trade Journal" and p. 546 of the issue of 27th August relative to the proclamation of the Moratorium in Brazil as from 16th August, H.M. Minister at Rio de Janeiro telegraphs that the operation of this measure has been extended for ninety days. (C. 10,758.)

Denmark.

H.M. Minister at Copenhagen reports the publication of a law empowering the Ministry of Commerce, so long as the present economic situation renders it desirable, to restrict withdrawals from any bank or savings bank to the maximum sum of 300 kroner (about £16 13s.) per week.

H.M. Minister has also forwarded a copy and translation of the Danish Moratorium Law (see p. 744 of last week's issue of the "Board of Trade Journal"), which may be *consulted* by United Kingdom firms interested at the Commercial Intelligence Branch of the Board of Trade, 73, Basinghall Street, London, E.C.

(C.I.B. 26,550.)

Greece.

With reference to the notice on p. 669 of the "Board of Trade Journal" of 10th September relative to a Moratorium in Greece, H.M. Minister at Athens reports that the operation of this measure has been extended to 13th October. (C.I.B. 26,536.)

Hayti.

H.M. Chargé d'Affaires at Port-au-Prince has forwarded a copy of "Le Moniteur" (Port-au-Prince) containing the text of two financial laws recently enacted by the Haytian Government to meet the situation created by the war. The first provides for the issue of a loan of 1,200,000 gourdes (£48,000), and the second authorises the suspension of the withdrawal of the paper and nickel currency, and empowers the Government to draw to the extent of 178,179 dols. (£35,635) upon the sum of ten million frs. (£400,000) which had been set aside from the loan of 1910 and placed in the custody of the National Bank of Hayti for the reform of the monetary system.

(C. 10,165.)

Moratorium Laws and other Financial Measures Abroad.

Switzerland.

By a decree of 9th September the Federal Council has established a Loan Office, in connection with the Swiss National Bank at Zurich, which will make advances to persons or firms engaged in commerce and domiciled in Switzerland, against bills of exchange for from one to three months, covered by certain specified securities or by raw materials.

The "Recueil des Lois Fédérales" of 10th September, containing the text of the Decree (in French), may be *seen* by United Kingdom firms interested at the Commercial Intelligence Branch of the Board of Trade, 73, Basinghall Street, London, E.C.

ROYAL PROCLAMATIONS AND GOVERNMENT NOTICES AFFECTING TRADE.

CONTRABAND OF WAR.

Additions to List.

BY THE KING.

A PROCLAMATION

SPECIFYING CERTAIN ADDITIONAL ARTICLES WHICH ARE TO BE TREATED AS CONTRABAND OF WAR.

GEORGE R.I.

WHEREAS on the fourth day of August last We did issue our Royal Proclamation specifying the articles which it was Our intention to treat as Contraband of War during the War between Us and the German Emperor: *

AND WHEREAS on the twelfth day of August last We did by Our Royal Proclamation of that date extend Our Proclamation aforementioned to the War between Us and the Emperor of Austria, King of Hungary:

AND WHEREAS by an Order in Council of the twentieth day of August, 1914, it was ordered that during the present hostilities the Convention known as the Declaration of London should, subject to certain additions and modifications therein specified, be adopted and put in force as if the same had been ratified by Us:

AND WHEREAS it is desirable to add to the list of articles to be treated as Contraband of War during the present War:

AND WHEREAS it is expedient to introduce certain further modifications in the Declaration of London as adopted and put in force:

NOW, THEREFORE, We do hereby declare, by and with the advice of Our Privy Council, that during the continuance of the War, or until We do give further public notice, the articles enumerated in the Schedule hereto will, notwithstanding anything contained in Article 28 of the Declaration of London, be treated as conditional Contraband.

SCHEDULE.

Copper, unwrought.
Lead, pig, sheet, or pipe.

* See pp. 345–6 of the "Board of Trade Journal" of 6th August.

Royal Proclamations and Government Notices affecting Trade.

CONTRABAND OF WAR—*continued.*

Glycerine.
Ferrochrome.
Hæmatite iron ore.
Magnetic iron ore.
Rubber.
Hides and skins, raw or rough tanned (but not including dressed leather).

Given at our Court at *Buckingham Palace*, this Twenty-first day of September, in the Year of our Lord one thousand nine hundred and fourteen, and in the Fifth Year of Our Reign.

GOD SAVE THE KING.

HOARDING OF SUPPLIES.

Board of Trade Authorised to take Possession.

BY THE KING.

A PROCLAMATION

AUTHORISING THE BOARD OF TRADE TO TAKE POSSESSION OF ARTICLES OF COMMERCE WHICH ARE BEING UNREASONABLY WITHHELD FROM THE MARKET.

GEORGE R.I.

WHEREAS by the Second Section of the Articles of Commerce (Returns, etc.) Act, 1914, it is enacted as follows:—

"(1) If from any such return as aforesaid" (meaning the return provided for by Section 1 of the said Act) "or from any other source of information the Board of Trade are of opinion that any article of commerce is being unreasonably withheld from the market, they may, if so authorised by His Majesty's Proclamation (made generally or as respects any particular kind of article of commerce) and in manner provided by the Proclamation, take possession of any supplies of the article, paying the owners of the supplies such price as may, in default of agreement, be decided to be reasonable, having regard to all the circumstances of the case, by the arbitration of a Judge of the High Court selected by the Lord Chief Justice of England in England; by a Judge of the Court of Session selected by the Lord President of the Court of Session in Scotland; and by a Judge of the High Court of Ireland selected by the Lord Chief Justice of Ireland in Ireland."

"(2) Nothing in this Act shall be construed as preventing the Board of Trade exercising their powers under this Section without having first obtained, or endeavoured to obtain, returns under this Act."

AND WHEREAS WE, by and with the advice of Our Privy Council, deem it necessary and expedient that the Board of Trade should be authorised in manner following:—

NOW WE, by and with the advice aforesaid, do hereby authorise the Board of Trade, if from any such return as aforesaid, or from any any other source of information, they are of opinion that any article of commerce is being unreasonably withheld from the market, to take

Royal Proclamations and Government Notices affecting Trade.

HOARDING OF SUPPLIES—*continued.*

possession of any supplies of such article, paying the owner of such supplies such price as in default of agreement may be decided to be reasonable, having regard to all the circumstances of the case, by the arbitration of a Judge of the High Court selected by the Lord Chief Justice of England in England; by a Judge of the Court of Session selected by the Lord President of the Court of Session in Scotland; and by a Judge of the High Court of Ireland selected by the Lord Chief Justice of Ireland in Ireland; and for the purpose of so taking possession of any such article as aforesaid We do further authorise that any Officer of the Board or any Officer of any other Government Department or any other person authorised in that behalf by the Board may enter any premises on which he has reason to believe that there is kept or stored any such article and take possession thereof.

Given at Our Court at *Buckingham Palace*, this seventeenth day of September, in the Year of our Lord one thousand nine hundred and fourteen, and in the Fifth year of Our Reign.

GOD SAVE THE KING.

REDUCTION OF CABLE RATES.

With a view of reducing the cost of cable telegrams during the present Censorship, the Postmaster-General has arranged with the Eastern and Associated Telegraph Companies that as a temporary measure, dating from 23rd September, the text of full rate Extra European plain language messages (including signatures), written in English and exchanged between Great Britain, the Oversea Dominions and Colonies served by their system, and Egypt, will be counted and charged as if written in groups of ten letters to a word.

Figures and commercial expressions such as C.I.F., F.O.B., &c., will continue to be counted separately as at present. Any surplus group of letters immediately before a group of figures or commercial expression or at the end of the text will counted as one word.

Telegrams will continue to be written and signalled as at present, but senders will assist the Telegraph Service and avoid delay to their telegrams by marking every tenth letter in their outward telegrams before handing them in for transmission.

The following is an example of a telegram as handed in with every tenth letter marked by Sender:—

PARKER. BOMBAY. 17/23 words.*

Capetown te/legraphs ad/vise Smith d/raw Newyork/ advance Mau/retania rem/itting/ 3500/ for you and S/mith next mo/nth offer/ 4000/ FOB/ Bombay. Atki/nson.

It is proposed to extend this arrangement to other Colonies and Extra European Countries subject to the concurrence of the Telegraph Companies and Administrations concerned.

Note.—The War Office notify that on 22nd August instructions were issued to Censors that the abbreviations "C.i.f.," "f.o.b.," and similar well-known trade abbreviations should be accepted in foreign telegrams. (C. 10,759.)

* Chargeable number of words = 17; actual number of words = 23.

Royal Proclamations and Government Notices affecting Trade.

PATENTS, DESIGNS, AND TRADE MARKS OF ALIEN ENEMIES.

With reference to the notice on p. 553 of the "Board of Trade Journal" of 27th August relative to the Rules regulating the procedure for the avoidance or suspension of Patents, Licences, or Trade Marks belonging to the subjects of Enemy States, the Comptroller-General of Patents has now issued the following particulars of procedure to be followed under the first of these Rules :—

(1.) A copy of the application when received will be at once sent to the address for service in the United Kingdom given by the patentee, licensee, or proprietor of the design or trade mark, as the case may be, or to anyone whose name appears upon the Register as having an interest in the patent, design, or trade mark.

(2.) The date for hearing the application will be fixed on receipt of the application and will be notified to the applicant and to the patentee, proprietor, or other person interested, at his address for service in the United Kingdom. The application and the date of the hearing will also be advertised in the Illustrated Official Journal (Patents) or Trade Marks Journal. The date fixed for the hearing will be not less than seven days after the advertisement of the application in the Journal.

(3.) The applicant must produce evidence at the hearing to satisfy the Tribunal in respect of (*a*) (*b*) and (*c*) of Rule 1, and that he is not himself an alien enemy. The evidence may be either oral or by way of statutory declaration. The patentee or proprietor of the design or trade mark or anyone interested may appear at the hearing in opposition to the application, provided that notice of his intention so to appear be given in writing to the Comptroller at the Patent Office before the date of the hearing.

Copies of Statutory Rules and Orders, 1914, No. 1255, Patents, Designs and Trade Marks, and No. 1256, Trade Marks, may be obtained, price 1d. each, from the Superintendent of the Sale Branch, Patent Office, 25, Southampton Buildings, W.C., or they may be obtained, either directly or through any bookseller, from the usual Sale Agents for Government publications.

Copies of the Rules may be *seen* by United Kingdom firms interested at the Commercial Intelligence Branch of the Board of Trade, 73, Basinghall Street, London, E.C.

ROYAL COMMISSION ON SUGAR SUPPLIES.

The "London Gazette" of 11th September announces the appointment of a Royal Commission to enquire into the supply of sugar in the United Kingdom, to purchase, sell and control the delivery of sugar on behalf of H.M. Government; and generally to take such steps as may seem desirable for maintaining the supply.

The Chairman of the Commission is the Right Honourable Reginald McKenna. The other members are Lord Lucas; Mr. Walter Runciman, M.P.; Sir H. W. Primrose, K.C.B., C.S.I., I.S.O.; Hon. E. S. Montagu; Mr. G. S. Barnes, C.B.; Mr. R. P. Lyle; and Mr. W. C. Slaughter.

Royal Proclamations and Government Notices affecting Trade.

GOVERNMENT WAR INSURANCE SCHEME.

Allowances to Dependents of Seamen on Captured and Detained British Ships.

In connection with the Government War Risks Insurance Scheme, arrangements are being made between the Board of Trade and the War Risks Associations for the payment of allowances of half wages up to a maximum of £1 a week to the dependants of masters, officers and seamen employed on insured British merchant ships captured or detained by the enemy.

The allowances will date back to the beginning of the war, and will continue as long as the officer or seaman is actually prevented by the war from providing for his dependents.

The arrangements for the payment of the allowances will be made by the owners of the ships concerned, *to whom all applications should be addressed.* Should the name and address of the owner of the ship not be known, the information can be obtained at the nearest Mercantile Marine Office.

The payments made by the shipowner will be refunded to him by the War Risks Association in which the ship is entered.

STATE WAR RISKS INSURANCE ABROAD.

Denmark.

H.M. Minister at Copenhagen has telegraphed, under date 15th September, that a Danish law of 10th September creates a mutual insurance institution for Danish ships against war risks. All vessels liable to registration, with certain exceptions, must be insured and mutually bear any loss arising. The institution receives State support and the co-operation of certain Danish insurance societies.

H.M. Minister adds that it seems likely that a somewhat similar law for the insurance of cargoes will soon be passed. Already the State insures corn and coal cargoes. (C.I.B. 26,684.)

Greece.

H.M. Minister at Athens reports that the "Official Gazette" of 18th August publishes a decree empowering the Ministers of Finance and of National Economy to authorise the National Bank, as mandatory of the State, to cover, on account of the State, war risks on cargoes of currants exported by sea. The conditions of insurance are to be settled by agreement between the two Ministers and the National Bank.

The decree is subject to subsequent approval by the Chamber of Deputies. (C. 10,010).

Norway.

H.M. Minister at Christiania reports that under a law passed on 21st August last for the insurance of Norwegian ships against war risks a mutual insurance institution composed of Norwegian shipowners has been set up in Christiania, and war insurance is compulsory on

State War Risks Insurance Abroad.

all ships registered in Norway. They are insured at the value at which they were previously insured, and the owner may take 20 per of the insurance himself. The maximum premium to be paid is fixed at 12 per cent. per annum and the minimum at ½ per cent.

As regards the insurance of cargoes, a company with a capital of £44,000 has been formed to take over 20 per cent. of the insurance of goods going to and from Norway, the remaining 80 per cent. to be divided between the State and the assured. (C. 9,754.)

NAVAL PRIZES.

Names of Vessels Captured or Detained.

With reference to the notice on pp. 750–1 of the "Board of Trade Journal" of 17th September relative to Naval Prizes, it is notified that the "London Gazette" of 22nd September contains a list of vessels detained or captured by the Russian Naval Authorities.

Prize Court at Bordeaux.

The "London Gazette" of 22nd September notifies that H.M. Ambassador at Bordeaux is informed that a Prize Court has been established at Bordeaux.

NOTICES AFFECTING NAVIGATION.

France.

H.M. Embassy at Paris reports that, owing to the outbreak of the war, the decree of 26th May, 1913, regulating the conditions under which ships may remain in French territorial waters in war time, has now been put into force. Under this decree, vessels must not approach within three miles of the coasts of France or her Protectorates without permission. In the case of the naval bases at Cherbourg, Brest, Toulon and Bizerta the forbidden zone is extended to six miles.

The text of the decree, which contains signalling regulations, &c., may be *seen* by United Kingdom shipowners interested at the Commercial Intelligence Branch of the Board of Trade, 73, Basinghall Street, London, E.C. (M. 23,477.)

Russia.

Information has been received by the Board of Trade to the effect that it may be found possible to keep the port of Archangel open by means of ice-breaking steamers until the end of November or possibly until the middle of December. It is also hoped to make arrangements for an additional berth at that port to be available for the discharge of private cargoes.

CONTRABAND OF WAR.

Declaration by Germany and Austria-Hungary.

The "London Gazette" of 18th September states that the Foreign Office has been informed by the United States Ambassador that during the present hostilities the German and Austro-Hungarian Governments will treat as absolute or conditional contraband those objects and materials which are enumerated in Articles 22 and 24 of the Declaration of London (Parliamentary Paper "Miscellaneous" No. 4, 1909, obtainable from the usual Sale Agents for Government Publications).

BRITISH GOODS REQUISITIONED BY TURKISH MILITARY AUTHORITIES.

H.M. Chargé d'Affaires at Constantinople reports that he has received information from the Turkish Government to the effect that United Kingdom firms, whose merchandise may have been requisitioned by the Turkish Military Authorities without delivery of a receipt, should communicate with the Civil Authorities at Constantinople or elsewhere with a view to having the required formalities carried out.

(C. 9,753.)

PATENT LAWS IN NORWAY.

Extension of Time limits for Payment of Fees.

The Board of Trade are notified by the Patent Office that by a Norwegian law, dated 18th August, the extended time of three months allowed for the payment of annual fees for patents as provided for by Patent Laws of 1885 and 1910, is further extended to *nine months* for those patents for which the annual fee falls due in the period from 20th May to 30th September, 1914, both dates inclusive. As regards those patents for which the annual fee falls due in the period from 1st October, 1914, to 29th March, 1915, inclusive, the time for payment of such fee is extended to *30th June*, 1915.

(C. 10,690.)

TRADE CONDITIONS IN CERTAIN COUNTRIES.

GENERAL.

Morocco (Saffi).—The Acting British Vice-Consul at Saffi (Mr. J. Mc.G. Dawkins) reports, under date 1st September, that as the entire German and Austrian residents have been expelled from that place no business is now being transacted there by German and Austrian firms, beyond that required to carry out certain arrangements made with the military authorities regarding the disposal of stock necessary to pay the wages of those guarding the property, &c.

According to instructions issued under martial law all postal communications addressed to or from German subjects at Saffi are being confiscated.

(C.I.B. 26,109.)

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Trade Conditions in certain Countries.

Russia (Caucasus).—H.M. Consul at Batoum (Mr. P. Stevens) reports, under date 6th/19th August, that the import and export trade of the Caucasus is practically at a standstill owing to the war; the exportation of most of the various articles of produce of the country, except manganese ore and liquorice root, has been prohibited and imports from abroad have ceased.

The restrictions placed about three weeks ago on the withdrawal of goods from the Customs house have been rescinded by the military authorities, except in the case of all classes of vehicles and motor engines. On the other hand, merchandise, after leaving the Customs house, is not allowed to be taken out of the town.

Railway facilities are gradually improving. Although the number of trucks available for goods is still very limited a steady daily increase in the number of wagons placed at the disposal of trade is perceptible, and two trains per day are now serving the passenger traffic to and from Batoum.

Much difficulty is being experienced financially. The banks refuse, for the present at any rate, to negotiate bills of lading, or to perform any of those operations which are so necessary for the continuance and progress of trade.

The dangers to which shipping is being subjected, high insurance premiums, the impossibility of communicating with rapidity by telegraph, or at all through the post, with Western Europe and the United Kingdom, have paralysed trade, and the various ports in the Batoum consular district are consequently idle. (C. 10,259.)

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LEATHER.

United States of America.—H.M. Consul-General at Chicago (Mr. H. D. Nugent) reports that, according to "Dun's Review" of 29th August, great inconvenience is being suffered by the leather industry of the United States because of the immediate stoppage of imports of aniline dyes. Unless the matter can be remedied certain branches of the leather trade will be crippled, notably shoe upper leather, harness, bag and furniture leather, and the various classes suitable for fancy leather goods. Efforts are being made by the Government to give such aid as may be possible for the relief of American producers. The United States Secretary of State recently cabled to the American Consuls at Frankfort, Mannheim, and Cologne, and to the Ambassador at Berlin to ascertain whether chemical stocks from German factories can be shipped from points on the Rhine to Rotterdam and thence by Dutch ships to New York. Previous efforts to obtain action along this line have met with no response.

(C. 10,512.)

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TEXTILES.

United States of America (*Dyestuffs*).—H.M. Consul-General at Chicago (Mr. H. D. Nugent) reports that, according to "Dun's Review" of 22nd August, the sudden shutting-off of the normal sources of supplies in dyestuffs of all kinds has brought the textile

trades of the United States of America face to face with an extraordinary problem. As more than 90 per cent. of modern colouring matters come from European countries, notably Germany, the silk, cotton and woollen mills are in a quandary. Prices of dyestuffs have advanced very quickly and while some large firms have stock to last about three or four months, others are already running short. Meetings of finishers have been held and a uniform policy has been adopted of requesting customers to limit the number of colours required in their goods. Some chemical companies believe that they can begin to supply American dyestuffs by the end of the year.

(C. 10,255.)

TRADE OPPORTUNITIES IN BOLIVIA.

The following information is from a report by the British Vice-Consul at **La Paz** (Mr. J. R. Murray) on the trade of Bolivia in 1913, which was written before the outbreak of the war :—

The United Kingdom's share in the import trade of Bolivia has sensibly diminished during the last few years. The value of imports from the United Kingdom in 1912 amounted to £727,600, in 1911 to £997,600 and in 1910 to £1,305,000, which latter amount, however, included £500,000 sent from London in bullion. On the other hand, the value of the imports from Germany during 1912 was £1,321,000, as compared with £824,900 in 1911 and £677,800 in 1910. Thus, since 1910, the share of the United Kingdom in the import trade of Bolivia has fallen from 33 to 18 per cent., whilst during the same period Germany's share has increased from 18 to 33 per cent.

Success of German enterprise.—The reason for the success of Germany is largely that there are many German importing firms established in the principal towns of Bolivia, and these have obtained hold of a considerable portion of the trade. These German establishments naturally show a tendency to substitute German goods for those of other nations. Many goods which appear in the official statistics as proceeding from Germany are, however, really re-exports from the United Kingdom and other European countries.

Opportunity for British trade expansion.—Bolivia is bound to take a larger share, in the future, in the ever-increasing prosperity of South America, and it behoves British manufacturers and exporters to pay greater attention to that country, not as a single unit, but as a part of that greater contiguous region of South America in which trade conditions and the needs of the people show a great similarity. After the opening of the Panama Canal competition for trade along the west coast of South America will become much keener. Already the United States is spreading in those parts an elaborate commercial propaganda, and is paying an ever-increasing attention to commercial organisation. In addition, the opening of the great waterway will destroy much of the advantage of relative position which has hitherto been enjoyed by European countries. British traders should, therefore, now take such energetic steps as may be possible to ensure a

Trade Opportunities in Bolivia.

retention of the strong hold they have in those markets. That British trade is at present susceptible of considerable increase is evidenced by the statement recently made by the representative of a large importing firm in La Paz to the effect that his firm had, within two years, increased the value of its purchases of goods from the United Kingdom from £5,000 to £40,000 per annum. In some directions, however, efforts to secure trade have been relaxed. Every year fewer British commercial travellers visit Bolivia; perhaps because firms are diffident about incurring expense in a market where success seems problematical. It may be remarked that good orders are often to be obtained by travellers doing business in several classes of goods and representing a number of firms. Moreover, it should always be worth the while of those firms which periodically send representatives to the neighbouring South American Republics to send them to Bolivia as well. The expense of such a trip, say, from Chile or Peru, is not high, and should be amply repaid, if not immediately, at least in the future, when the resources of the country are more developed. In the meantime valuable expert knowledge of an additional market would be obtained.

Local trade conditions.—The native dealer does not care to be put to much trouble in importing his goods, and prefers to deal with an established importing firm rather than deal direct with the foreign exporter. He will sometimes pay a little more for his goods, or take an inferior class, in order to save trouble in this way.

It may be repeated here that British exporters, when sending goods to Bolivia, should pay attention to packing. When bulk is broken, goods are often somewhat roughly handled, and the ports where freight for Bolivia is landed have a bad reputation for occurrences of theft and pilfering.

H.M. Consul at **Sucre** (Mr. E. F. Moore) reports as follows :—

Since the larger part of Bolivian import trade is in the hands of German firms, it is not surprising to find that many of the goods coming from that country are re-exports of articles manufactured in the United Kingdom, France, Belgium or Austria-Hungary. It may be a debatable point whether it makes any difference or not to British manufacturers that their products reach the consumer through the German agent instead of being sold direct, but H.M. Consul considers that the German agent, besides making his commission and favouring transport in German ships, must always incline to the substitution of German manufactures whenever this is possible, imitating as near as he can the special lines most in demand, even down to trade marks and tickets, to the detriment of goods from other countries.

The following items are mostly re-exports from Hamburg to Bolivia wherein the British trader might have a greater share:—*Cement*, including British and Belgian; *candles*, mostly Belgian; *cotton textiles*, almost exclusively British; and *men's hats* (both straw and felt), mostly French or Italian.

Trade Opportunities in Bolivia.

In ladies' and children's *boots and shoes, laces, embroidery* and *trimmings, silk textiles, ladies' apparel and drapery*, the articles wholly or partially manufactured in Germany are fast superseding those of French make.

Probably British manufacturers would never have lost the trade in certain articles had they been adequately represented by British firms established in Bolivia, or if more commercial travellers and agents had been sent out, and if the goods were brought more to the notice of the customer by means of catalogues and price lists printed in Spanish, and by numerous samples. The following are the chief goods in which the United Kingdom has thus lost ground:—*Drugs and patent medicines, boots and shoes, woollens, crockery, glassware, iron and steel manufactures, domestic articles and contrivances, machines and motors, various classes of tools and implements, and arms and ammunition.*

The British Vice-Consul at **Santa Cruz** (Mr. H. E. Bloomfield) reports at follows:—

Parcel post trade.—This is a branch of trade which is well worthy the attention of British firms. Up to the present United Kingdom manufacturers are not much known and little is done to bring their goods to the notice of the consumer. Catalogues, when sent, are generally in English and, therefore, practically useless. Germany, France, and the United States send their catalogues, price lists and correspondence in Spanish. Some of them even advertise in the local papers, and on the whole they show more ability than do British firms in appreciating the needs of the market and in bringing their goods direct to the consumer.

The importation of goods through the parcel post to the Santa Cruz market from the United Kingdom is insignificant. During the year 1913 the following were received by parcel post in Santa Cruz:—

	Parcels.	£
Germany	1,032	2,146
France	866	893
United States	983	842
United Kingdom	186	154
South America	222	303
Other countries	146	325
Total	3,435	4,663

The British Vice-Consul at **Cochabamba** (Mr. H. Barber) reports as follows:—

A prosperous business is done in the Department of Cochabamba, most of the trade being in the hands of German firms who import many of their goods from the United Kingdom, chiefly through Hamburg commission agents, and also from the United States. British trade might be considerably developed in Cochabamba if British goods were brought more to the notice of the many respectable firms established there. German trade is, however, more active, and

Trade Opportunities in Bolivia.

commercial travellers representing German firms frequently travel through the Department offering their goods. Many articles which are manufactured in the United Kingdom, such as *boots, shoes, felt and straw hats, caps, ties, collars, &c.* might compete with those from Germany, France and Italy. As no statistics are obtainable, it is difficult to say what quantity of goods is imported into the Department of Cochabamba, but the approximate annual value is from £400,000 to £500,000.

The United Kingdom supplies *boots and shoes, candles, stationery, soap, tinned provisions, cotton goods, shirting, ironware, carpets* and *beds.*

Germany supplies *machinery for mines, river steamers, arms and ammunition, glass and porcelain, sewing machines, boots and shoes, hats, cotton and woollen goods, pianos, carriages, toys, underwear, ladies' and children's clothes, tinned provisions, hardware, jewellery, typewriters, haberdashery,* and *manufactures of iron.*

The firms established in Cochabamba mostly do a wholesale business. Goods take about four or five months to reach Cochabamba from Europe. Valuable articles and goods, and all articles packed in cases, ought to be insured against robbery, as these goods are much more liable to be stolen at the ports than are goods in bales. It is therefore advisable to have goods packed in bales where possible.

The British Vice-Consul at **Uyuni** (Mr. T. Mason) reports as follows:—

There was a good deal of German activity in the Department during 1913, especially in *dry and soft goods.* The terms for payment given by German firms are infinitely better than those given by other European or American firms, which are usually acceptance of draft at 60 or 90 days against documents, whereas the German terms are usually six months from date of shipment, or four months from the receipt of the goods in Bolivia.

British exporters should consider the advisability of working on the same terms as their German competitors, and take into consideration the length of time incurred from the acceptance of a draft, to the time of the receipt of the goods, as a rule a matter of from six weeks to two months.

PROPOSED TARIFF CHANGES.

COMMONWEALTH OF AUSTRALIA.

Inter-State Commission for Tariff Investigation. Reports of Evidence.

The Board of Trade have received from H.M. Trade Commissioner in Australia further detailed Reports from the Sydney "Daily Telegraph" regarding the evidence given before the Inter-State Commission for Tariff Investigation in connection with the following articles :—

Telephone and electrical fittings.
Painters' requisites—
  Transfer graining paper, paper transfers, window glaciers, and gold leaf and other metal leaf.
Waxless stencil papers.
Oil drums imported full.
Down quilts.
Down.
Cash registers (certain kinds).
Vegetables—Potatoes and onions.
Fruit—
  Lemons, apples, prunes, dates, currants, raisins, and other dried fruits.
Edible nuts.
Timber and wire nails.
Rabbit wire netting electrically welded.
Rope-making machinery.
Cement.
Lager beer (English).
Iron and steel—
  Pig iron made for foundry purposes only (bounty on).
  Rails, fishplates, &c.
  Corrugated galvanised iron sheets, galvanised (not corrugated), corrugated (not galvanised) and plain (not galvanised).
  Wrought iron and steel pipes over 4 inches in diameter.
Hand-coloured prints.
Fish: Herrings preserved in tins.
Coffee.
Whale oil (bounty on).

These reports may be *seen* by British traders interested on application at the Commercial Intelligence Branch of the Board of Trade, 73, Basinghall Street, London, E.C. (C.I.B. 25,557.)

TARIFF CHANGES AND CUSTOMS REGULATIONS.

NATAL.

Importation of Certain Adulterated, &c. Foods Prohibited, except in Packages or Cans conspicuously marked as "Adulterated," &c.

The Union of South Africa "Government Gazette" of the 14th August, 1914, contains a Proclamation (No. 170 of 1914), dated 31st July, applying the provisions of section 10 of the "Natal Adulteration of Food Act, No. 45 of 1901," to the undermentioned articles of food which have been adulterated or impoverished when imported into the Province:—

Vegetable food—

- Cereal foods (including flours, meals, starches, and flaked, shredded, packed, popped or otherwise prepared foods).
- Bread, crackers, pastry, &c.
- Sugar.
- Vegetables (various kinds).
- Pickles and condiments.
- Fruits, berries (whether fresh, dried, jam or preserves), &c. of various kinds.
- Nuts.
- Beverages, including ginger ale and ginger beer, lemon juice, lime juice, cordials preserved from fruits and herbs.
- Cottolene, vegetaline and other vegetable fats.
- Miscellaneous vegetable foods, comprising chicory, chocolate, coffee, cocoa, cereal "coffees," malt extracts, olive oil, sago, salad, tapioca, tea and yeast.

Animal food—

- Meat (whether fresh, corned, salted, pickled or smoked).
- Soups and meat extracts or essences.
- Fish (whether fresh, curried, salted, pickled or smoked) of various kinds.
- Eggs and egg powders or egg preparations.
- Dairy products.
- Miscellaneous animal preparations, comprising gelatine, jellies, isinglass, lard, compound lard, lard substitutes, tallow, oleomargarine and honey.

[*Note.*—The above-mentioned Section 10 of the Adulteration Act of 1901 provides, *inter alia*, that if there is imported into Natal any adulterated or impoverished article of food to which the Governor may by Proclamation direct that this section shall apply, except in packages or cans conspicuously marked with a name or description indicating that the article has been so treated, the importer shall be guilty of a contravention of the Act.

For the purposes of this section an article of food shall be deemed to be adulterated or impoverished if it has been mixed with any other substance, or if any part of it has been abstracted, so as in either case to affect injuriously its quality, substance, or nature.]

(C.I.B. 25,547.)

Tariff Changes and Customs Regulations.

NATAL—*continued.*

Exportation and Sale of Certain Protected Plants, &c. Prohibited.

The Board of Trade have received from the High Commissioner for Union of South Africa in London copy of an Ordinance (No. 5 of 1914), which was assented to by the Governor-General-in-Council on the 14th April last.

The Ordinance provides that it shall not be lawful for any person to pluck, gather, uproot, break or damage any "protected plant," or to sell any such plant, or have it in his possession for purposes of sale, or *export*, from the Province.

Upon any charge of being in possession of a "protected plant" for the purpose of sale or export, it shall be sufficient for the prosecution to prove the possession in circumstances indicating a probable intention to sell or export, and the person charged may be convicted on such proof unless he satisfies the Court that he had no such intention.

Every contravention of the Ordinance or regulations made thereunder, or any improper use of a permit, shall be an offence punishable by a fine not exceeding £5 for a first conviction, and a fine not exceeding £10 (or, in default, imprisonment with or without hard labour for a term not exceeding one month) in the case of a second or repeated conviction.

The expression "protected plant" is interpreted to mean any of the undermentioned indigenous plants, and includes flowers, bulbs, corms, tubers, stems or roots of any such plants equally with the plants themselves:—

Ferns (excluding the common male fern and the bracken fern).
Tree-ferns.
Cycads or Encephalartos.
Palm.
Orchids (ground and ærial).
Hilton daisy.
Blue water lily.
Chinese lantern lily.
Superb lily (growing especially on sand by the sea shore).
Amaryllids.
The Natal ginger.

Permits may, however, be granted by the Administrator to pluck or gather protected plants for the purpose of exhibition at agricultural, horticultural or other shows, or for scientific purposes.

RHODESIA, BECHUANALAND PROTECTORATE AND SWAZILAND.

Exportation of Foodstuffs Prohibited, except under Permit.

The Board of Trade have received, through the Colonial Office, copies of various Proclamations,* dated 8th August, 1914, prohibiting the exportation of foodstuffs from any place within the Territories of Southern and Northern Rhodesia, Bechuanaland Protectorate and Swaziland, to any place outside those

* Viz.:—No. 48 of 1914 (Southern Rhodesia), No. 12 of 1914 (Northern Rhodesia), No. 49 of 1914 (Bechuanaland Protectorate), and No. 50 of 1914 (Swaziland).

Tariff Changes and Customs Regulations.

RHODESIA, BECHUANALAND PROTECTORATE AND SWAZILAND—*continued.*

Territories, except with the permission of the Administrator or the Resident Commissioner (as the case may be).

Exportation of Warlike Stores Prohibited, except under Permit.

Copies of further Proclamations,* dated 8th August, have also been received through the Colonial Office, prohibiting, until further notice, the exportation of warlike stores from Southern and Northern Rhodesia, Bechuanaland Protectorate or Swaziland, to any place outside those Territories, except with the permission of the Administrator or the Resident Commissioner (as the case may be).

"Warlike stores" are held to mean and include—

(*a*) Any materials or articles used or capable of being used as ammunition, explosives or weapons, or for the manufacture thereof;

(*b*) Any materials, articles or animals used for the purpose of transport, encampment, equipment or other military purposes; and

(*c*) Any materials, articles or animals which the Administrator or High Commissioner (as the case may be) may by notice in the "Gazette" specify as being of the nature of warlike stores. (C. 10,808.)

SOUTHERN RHODESIA.

Increased Customs Duty on South African Spirits.

The Board of Trade have received a copy of an Ordinance (No. 8 of 1914) which provides for an increase of the Customs duty leviable on South African spirits imported into Southern Rhodesia, viz., from 6s. to 12s. per gallon upon such spirits exceeding 3 per cent., but not exceeding the strength of proof, and so in proportion for any greater strength. The Excise duty imposed on spirits distilled or manufactured in Southern Rhodesia is similarly increased. (*See* under "Excise Tariff Changes.") (C.I.B. 25,545.)

NIGERIA.

Exportation of certain Military and Naval Stores to certain Foreign Ports Prohibited.

With reference to the notice which appeared on p. 703 of the "Board of Trade Journal" for the 10th September last respecting the prohibition, under an Order-in-Council No. 21 of 1914, of the exportation of certain military and naval stores from Nigeria, the Board of Trade have now received copy of a further Order-in-Council (No. 23 of 1914), dated 15th August, which revokes the former Order-in-Council No. 21 of 1914, but, at the same time, provides for the prohibition of the exportation of such military and naval stores to all

* Viz.:—No. 51 of 1914 (Southern Rhodesia), No. 13 of 1914 (Northern Rhodesia), No. 52 of 1914 (Bechuanaland Protectorate), and No. 53 of 1914 (Swaziland).

Tariff Changes and Customs Regulations.

NIGERIA—*continued.*

foreign ports in Europe and in the Mediterranean and Black Sea, with the exception of those of France, Russia (except the Baltic Ports), Spain and Portugal. (C. 10,397.)

ST. VINCENT.

Revised Import Duties on parts of Machinery and Cement.

The Board of Trade have received copy of an Order-in-Council which was approved by the Legislative Council of St. Vincent on 2nd February last, and which revises the duties leviable on certain articles under the "Customs Duties Ordinance, 1913" (No. 6 of 1913), on importation into St. Vincent, as follows:—

Articles.	Rates of Import Duty.			
	Old Rates.		New Rates.	
	Under the British Preferential Tariff.	Under the General Tariff.	Under the British Preferential Tariff.	Under the General Tariff.
Machinery, including motor and other engines and steam boilers and agricultural implements of all kinds and electrical machinery not included in the table of exemptions (second schedule)*, *and all parts thereof* [The italicised words are new.]	Parts: 10 % *ad val.*† Other: 10 % *ad val.*	Parts: 10 % *ad val.*† Other: 12½ % *ad val.*	10 % *ad val.*	12½ % *ad val.*
Cement	10 % *ad val.*	12½ % *ad val.*	6d. per barrel not exceeding 400 lbs.	7½d. per barrel not exceeding 400 lbs.

* The classes of machinery included in the Table of Exemptions (Second Schedule) are as follows:—

Machinery for the manufacture of agricultural produce for market or for the manufacture of ice, and all necessary parts and fittings thereof, including steam boilers and engines, tayches, sugar pans and any other vessels to be used in such manufacture, and rails, wheels, axles and trucks, when not imported for sale.

Machinery other than above and any parts or fittings thereof not imported for sale which the Governor in Council may consider to be likely to further the introduction of any new industry, or the improvement of any existing industry, and the admission of which without payment of duty is approved by the Governor in Council.

† If classed as "unenumerated." (C. 10,486.)

NORWAY.

Exportation of Medicines prohibited.

The Board of Trade are in receipt, through the Foreign Office, of information to the effect that the exportation from Norway of medicines of all kinds, including iodine, has been prohibited. Permission to export may, however, be granted in exceptional cases by the Department concerned. (C. 10,768.)

Tariff Changes and Customs Regulations.

GERMANY.

Exportation of Dyes and certain other articles prohibited.

The Board of Trade are in receipt, through the Foreign Office, of telegraphic information from H.M. Consul-General at Rotterdam to the effect that the Berlin "Reichsanzeiger" of the 15th September contains a Decree prohibiting the exportation from Germany of hydrochloric acid, dyes, and all materials which are used in the preparation of explosives; also tar dyes and other products of the chemical industry except benzoic acid.

The prohibition of the exportation and transit of mechanically or chemically prepared wood pulp, such as wood mass and cellulose, is cancelled by the same Decree. (C. 10,838.)

NETHERLANDS.

Exportation of certain Articles.

The Board of Trade are in receipt, through the Foreign Office, of telegraphic information to the effect that, by a Royal Decree of the 17th September, the exportation from the Netherlands of all products derived from oats, wheat and spelt, rye, barley, buckwheat and maize was prohibited.

By a further Royal Decree of the same date the prohibition of the export of *coca* was withdrawn. (C. 10,881.)

BELGIUM.

Exportation of Chicory Root permitted.

The Board of Trade are in receipt, through the Foreign Office, of information to the effect that the exportation of chicory root (*cossettes ou racines de chicorée*) from Belgium is permitted to all countries other than Germany and Austria-Hungary. (C. 10,625.)

FRANCE AND BELGIUM.

Duty-Free Admission of Tobacco for the use of British Troops.

The Board of Trade are in receipt, through the Foreign Office, of information to the effect that tobacco, cigars and cigarettes for the use of British troops will be admitted into France and Belgium free of duty during the continuance of the war.

FRANCE.

Exportation of Hides permitted.

The Board of Trade are in receipt, through the Foreign Office, of telegraphic information to the effect that permission to export hides from France to neutral and allied countries has been accorded by the French Government.

Tariff Changes and Customs Regulations.

DUTCH WEST INDIES (CURACAO).

Additions to Free List.

The Board of Trade are in receipt, through the Foreign Office, of translation of an Ordinance of the Governor of the Colony of Curaçao, dated the 12th August, providing that, as from the 15th August, no import duty was to be levied in Curaçao on crude oil and petroleum-residue, or on machinery, tools and materials for the construction and exploitation of stores of crude oil and petroleum-residue.

(C. 10,765.)

SPAIN.

Temporary Duty-free Importation of Wooden Boxes destined to serve as Receptacles for Exported Spanish Fruits.

The "Gaceta de Madrid" for the 26th August contains a Royal Order, dated the 22nd August, respecting the temporary duty-free admission of boxes of rough wood imported in a "knocked-down" condition, and destined to serve as receptacles for Spanish fruits on exportation from Spain.

This Order provides that the boards composing each box must be prepared in such a way that there is no room for doubt as to the use for which they are destined; further, that the boxes must be importod in packages or bundles consisting of the various component parts of each box. The other formalities established by the regulations of the 5th February, 1910 on this subject must also be complied with. (C. 10,288.)

EXCISE TARIFF CHANGES.

SOUTHERN RHODESIA.

Date of operation of the "Cigarette Excise and Surtax Ordinance, 1914."

With reference to the Notice which appeared on p. 447 of the "Board of Trade Journal" for the 13th August last, respecting the postponement of the operation of the Southern Rhodesia "Cigarette Excise and Surtax Ordinance, 1914" (No. 9 of 1914), the Board of Trade have now received copy of a Government Notice (No. 342 of 1914) bringing the above-mentioned Ordinance into operation on the 1st October, 1914. (C.I.B. 25,545.)

Increased Excise Duty on Spirits.

The Board of Trade have also received a copy of an Ordinance (No. 8 of 1914), which has been assented to by the High Commissioner, and which amends the Excise and Customs Tariffs of Southern Rhodesia regarding South African spirits.

Under the Ordinance, the Excise duty leviable on spirits distilled or manufactured in Southern Rhodesia under the "Excise Duty and Management Ordinance, 1901," is increased from 6s. to 12s. per gallon, not exceeding the strength of proof, with a proportionate increase for any spirits of greater strength. Such higher duty shall be payable on all spirits distilled on and after the 19th April, 1914.

The Customs duty leviable under the "Customs Union and Tariff Ordinance, 1906," as amended in 1908 and 1910, on South African spirits imported into Southern Rhodesia is similarly increased. (*See* under "Customs Tariff Changes.") (C.I.B. 25,545.)

SHIPPING AND TRANSPORT.

AUSTRALIA.

Proposed New Railways in South Australia.

The Royal Commission appointed by the South Australian Government to report upon the best route for railway communication between Adelaide and Sedan has now issued its report, and recommends the construction of a 5 ft. 3 in. gauge line from Balhannah, on the Adelaide railway, to Sedan, *viâ* Mount Pleasant and Palmer, a distance of 57 miles, which, with the existing lines, makes a total distance from Adelaide of 86 miles. The total estimated cost of construction, including rolling stock, is £777,875. The Commission also suggests that the Government should undertake the construction of a railway from the Angaston line at Nuriootpa to Truro, at an estimated cost of £318,000.

RUSSIA.

Proposed New Railway in the Caucasus.

Writing before the outbreak of war, H.M. Consul at Batoum (Mr. P. Stevens) reports that, according to the local press, the Russian Government has recently sanctioned the formation of "The Southern Caucasian Railway Company," the object of which is to carry into effect the long contemplated project of constructing a railway from Borjom to Kars, with a branch line to Olti on the Turkish frontier. The railway and its branch when completed will be approximately 351 versts (230 miles) in length, and is estimated to cost 62,000,000 roubles (about £6,544,000). The new enterprise is to be guaranteed by the State.

The territory through which the railway will pass is reputed to be rich in agricultural and mining possibilities. One of the concessionaires owns a very extensive coalfield at Olti, which is said to contain a practically unlimited supply of good coal for steam and other fuel purposes. (C. 9,620.)

SPAIN. UNITED KINGDOM.

Proposed Mail Service between Bilbao and Southampton.

H.M. Embassy at Madrid reports the publication of a Royal Decree authorising the "Ministerio de Fomento" to make arrangements for the establishment of a service of mail steamers to run between Bilbao and Southampton three times a week, over a period of three months, which period may be further extended at the discretion of the Spanish Government. (C. 10,810.)

JAPAN.

Dissolution of "Pacific Conference."

With reference to the notice on p. 418 of the "Board of Trade Journal" of 15th August, 1912, relative to the withdrawal of certain Japanese steamship lines from the "Pacific Conference," H.M. Commercial Attaché at Yokohama (Mr. E. F. Crowe, C.M.G.) reports, under date 1st August, that, owing to the withdrawal of other shipping lines from the "Pacific Conference," the remaining members have now decided to break up the Conference. A keen rate war in Pacific freight, especially in such articles as silk and tea, may therefore now be anticipated. (C.I.B. 26,089.)

MINERALS, METALS AND MACHINERY.

NEW SOUTH WALES.

Imports of Motor Car Chassis and Bodies and Motor Cycles during Jan.-June, 1914.

H.M. Trade Commissioner for Australia (Mr. G. T. Milne) has furnished the following figures from the local press showing the value of the imports of motor car chassis and bodies and of motor cycles into New South Wales during the first half of 1914, as compared with the corresponding period of the preceding year:—

Imports of Motor Car Chassis and Bodies.

Country of Origin.	Motor Car Chassis.		Motor Car Bodies.	
	Jan.-June, 1913.	Jan.-June, 1914.	Jan.-June, 1913.	Jan.-June, 1914.
	£	£	£	£
United Kingdom	82,234	88,258	14,830	17,069
Canada	19,312	36,535	3,113	8,326
Belgium	4,848	6,464	28	110
France	23,362	20,821	2,081	618
Germany	15,152	25,261	1,177	1,576
United States	57,647	97,814	16,697	24,825
Italy	15,642	16,906	348	1,614
Other countries	1,360	10	311	45
Total	219,457	292,069	38,585	55,183

Imports of Motor Cycles.

Country of Origin.	Motor Cycles.	
	Jan.-June, 1913.	Jan.-June, 1914.
	£	£
United Kingdom	19,061	28,115
Belgium	1,056	1,511
France	107	—
Germany	477	170
United States...	386	389
Other countries	49	140
Total	21,136	30,325

For the first time on record the United States of America takes the lead over the United Kingdom in the value of chassis imported. This is largely because American cars are much cheaper than British and Continental products. (C.I.B. 23,616.)

Minerals, Metals and Machinery.

FRANCE (MADAGASCAR).

Exports of Graphite during June, 1914.

The Acting British Consul at Antananarivo (Mr. J. H. Smith) has forwarded the following figures of the exports of graphite from Madagascar during the month of June, 1914 :—

Ports of Shipment.	Month of June.	Six Months ended June.
	Metric tons.	Metric tons.
Tamatave	660	3,671
Vatomandry	269	1,131
Mananjary	69	267
Mahanoro	—	60
Farafangana	59	80
Total	1,057	5,209

Metric ton = 2,204·6 lbs. (C.I.B. 26,173.)

BRAZIL ARGENTINA.

American Steel Company to Open Branches.

H.M. Consul-General at Rio de Janeiro (Mr. D. R. O'Sullivan Beare) has telegraphed to the effect that the Cambria Steel Company of Pennsylvania has decided to open branches in Rio de Janeiro and Buenos Aires with a view to capturing the markets there.

(C.I.B. 27,328.)

BOLIVIA.

The following information is from a report by H.M. Consul at Sucre (Mr. E. F. Moore) on the trade of that district in 1913 :—

Development of Petroleum Deposits.

No efforts are being spared to develop the highly productive oil-bearing region which is believed to exist in Eastern Chuquisaca.

Altogether, concessions to the amount of about 60,000 hectares (about 148,200 acres) of oil-bearing land have been acquired in the Province of Azero, in the land lying between the Incahuasi and Aguaraygua ranges, where a chain of successive filtrations running from north to south-west denotes the presence of oil.

An American expert who has been surveying the petroleum grants of one of the largest concession holders in Eastern Chuquisaca has issued a very favourable report. He considers that this petroleum zone is not confined to Bolivia alone, but that, starting somewhere near the River Orinoco, it passes through Brazil and Bolivia to Argentina. The geological formation is such as to lead him to believe this to be the largest known oil-field in the world, as well as being the most evident on account of its extensive filtrations. The

Minerals, Metals and Machinery.

BOLIVIA—*continued.*

dips and strikes generally show considerable uniformity, and indicate that the oil strata is probably from 400 to 500 metres (1,300 to 1,600 feet) deep and in great abundance.

A powerful American syndicate has taken an interest in the matter, and holds a concession for the construction of a railway line from Yacuiba to Santa Cruz—following the line of the petroleum zone—which it proposes to build in case it should deem it necessary to obtain easy access to this region. The connection is along the Oran-Ledesma branch of the North Central Argentine Railway, whose railhead is at present at Embarcacion, and will eventually reach Yacuiba on the Bolivian frontier. The syndicate has also entered into a contract with a British firm for extensive exploration and boring work, and four boring machines have been sent to Manduiti.

YARNS AND TEXTILES.

UNITED STATES OF AMERICA.

Proposed Licensing of Cotton Warehouses.

H.M. Embassy at Washington has forwarded a copy of a Bill introduced into the United States Senate on 11th August, authorising the Secretary of Agriculture to investigate and license cotton warehouses.

The text of this Bill may be *seen* by persons interested at the Commercial Intelligence Branch of the Board of Trade, 73, Basinghall Street, London, E.C. (C. 9,482.)

AGRICULTURAL & FOREST PRODUCTS.

UNITED KINGDOM.

Corn Prices.

The prices of British corn per quarter of 8 bushels, as received from the Inspectors of Corn Returns in the week ended 19th September, 1914, were as follows:—

Wheat	38s.	3d.
Barley	29s.	5d.
Oats	23s.	8d.

For further particulars see p. 836.

Imports of Agricultural Produce.

A statement is published on p. 837 showing the quantities of the various descriptions of agricultural produce imported into the United Kingdom during the week ended 19th September, 1914, as well as of imports during the corresponding week of 1913.

Cotton Statistics.

The number of bales of cotton imported into the United Kingdom during the week ended 17th September, 1914, was 21,371 (including 477 bales British West African, and 239 bales foreign East African), and the number imported during the thirty-eight weeks ended 17th September was 2,938,587 (including 6,239 bales British West Indian, 13,604 bales British West African, 22,461 bales British East

Agricultural and Forest Products.

UNITED KINGDOM—*continued.*

African, and 2,812 bales foreign East African). The number of bales exported during the week ended 17th September was 4,920, and during the thirty-eight weeks, 300,345.

For further details see p. 836.

STRAITS SETTLEMENTS.

Rubber Exports during August, 1914.

The following figures of the exports of cultivated rubber from the Straits Settlements during the month of August, 1914, are from telegraphic information received by the Malay States Information Agency in London, the corresponding figures for August, 1913, being added for purposes of comparison :—

—	1913.	1914.
	Tons.	Tons.
August	1,315	1,325
January-August	7,248	11,415

These figures include transhipments of rubber from various places in the neighbourhood of the Straits Settlements, such as Borneo, Java, Sumatra and the Non-Federated Malay States, but do not include rubber exports from the Federated Malay States.

RUSSIA.

Sugar Exports for 1914-15 Season.

H.M. Embassy at Petrograd reports that, according to the "Torgovo-Promyshlennaya Gazeta" (Petrograd) of 21st August/3rd September, the amount of sugar to be exported to Finland during the 1914–15 season has been fixed at 3,800,000 pouds (60,800 tons), and the amount to be exported to Persia (*viâ* the Caspian Sea ports and the land frontier) at 5,500,000 pouds (88,000 tons). (C. 10,762.)

ROUMANIA.

Cessation of Grain Trade at Braïla.

The Acting British Vice-Consul at Braïla (Mr. J. Pitts) reports that the Committee of the Braïla Bourse has notified that, owing to the European war, it has been impossible for local merchants to carry out their sales of grain abroad, as from 25th July. (C.I.B. 26,911.)

MISCELLANEOUS.

UNITED KINGDOM.

Fishery Statistics, August, 1914.

The following statement shows the quantity and value of fish landed on the English and Welsh and Scottish coasts during the month and eight months ended August, 1914, as compared with the corresponding periods of the year 1913 :—

Miscellaneous.

UNITED KINGDOM—*continued.*

—	Month of August.				Eight Months ended August.			
	1913.		1914.		*1913.*		1914.	
	Quantity.	*Value.*	Quantity.	Value.	*Quantity.*	*Value.*	Quantity.	Value.
England and Wales—	*Cwts.*	£	Cwts.	£	*Cwts.*	£	Cwts.	£
Fish, excluding shell fish	*1,360,988*	*844,648*	654,538	558,625	*7,371,949*	*5,625,542*	6,634,216	5,286,193
Shell fish	—	*26,608*	—	15,450	—	*209,919*	—	196,294
Total value ...	—	*871,256*	—	574,075	—	*5,835,461*	—	5,482,487
Scotland—								
Fish, excluding shell fish	*1,334,790*	*739,764*	322,320	156,663	*6,182,844*	*3,028,274*	6,022,518	2,359,052
Shell fish	—	*5,321*	—	4,795	—	*46,978*	—	47,466
Total value ...	—	*745,085*	—	161,458	—	*3,075,252*	—	2,406,518
Ireland—								
Fish, excluding shell fish	*74,040*	*33,926*	Not yet available.		*483,845*	*214,204*	Not yet available.	
Shell fish	—	*6,164*			—	*21,225*		
Total value ...	—	*40,090*			—	*235,429*		

NOTE.—The above figures are subject to correction in the annual returns.

GREECE (NEW TERRITORIES).

Currency.

H.M. Minister at Athens reports the publication of a Royal Decree, dated 21st July/3rd August, providing for the extension to the Greek New Territories of the coinage system in force in Old Greece, so that all the coins struck in virtue of the laws regulating that system, and those which are at present circulating, will be legal tender in the New Territories. The circulation of copper or nickel coins of the Ottoman Empire is prohibited, but the 25, 50, and 100 piastre Turkish gold coins, as well as the ½, 1, 2, 5, 10 and 20 piastre silver coins, will be temporarily legal tender in the New Territories, except that the gold coins will not be legal tender in Crete.

Particulars as to the exchange value fixed for the Turkish gold and silver piastres above referred to may be *seen* by United Kingdom firms interested at the Commercial Intelligence Branch of the Board of Trade, 73, Basinghall Street, London, E.C. (C. 9,893.)

ARGENTINA.

Veterinary Regulations relaxed to assist Cattle Imports from Paraguay.

With reference to the notice on p. 267 of the "Board of Trade Journal" of 23rd July relative to the suspension of shipments of live cattle from Paraguay to Buenos Aires owing to the severity of the Argentine veterinary regulations rendering the trade unremunerative, H.M. Minister at Buenos Aires reports that in view of a petition from the North-East Argentine Railway, over whose lines the cattle were conveyed, a decree has now been issued relaxing those regulations.

Miscellaneous.

ARGENTINA—*continued.*

The decree provides that livestock may be imported from Paraguay under the conditions at present in force, but that there will be no inspection in Argentina when, in the opinion of the Argentine veterinary surgeons who made a thorough inspection of the animals in Paraguay or the first inspection in the trucks on Argentine territory, the livestock does not show signs of any of the contagious or parasitical diseases which would cause their rejection under the veterinary regulations. (C. 9,896.)

SIAM.

New Trade Marks Law: Operation postponed.

With reference to the notice on p. 777 of last week's issue of the "Board of Trade Journal" and to previous notices relative to the new Trade Marks Law in Siam, a telegram has now been received from H.M. Consul-General at Bangkok notifying that the enforcement of this Law has been postponed indefinitely.

(C.I.B. 2,732.)

GOVERNMENT PUBLICATIONS.*

TRADE RETURNS OF THE UNITED KINGDOM.

The Monthly Accounts relating to the Trade and Navigation of the United Kingdom for the month of August, 1914, have been published. The accounts, which are issued on the 7th or 8th of each month, may be purchased* at a cost, in the present instance, of 1s. 6d. per copy (post free 1s. 10d.).

Attention is further called to the fact that two volumes of the "Annual Statement of the Trade of the United Kingdom with Foreign Countries and British Possessions" for the year 1913 have been issued, and may be purchased* at a cost of 5s. 8d. (post free 6s. 2d.) for the first volume and 4s. 1d. (post free 4s. 7d.) for the second. This publication, which contains much more detailed and exhaustive information than can be given in the Monthly Accounts, gives in the first volume abstract tables for the years 1909–1913, and detailed statements of imports and exports of each article consigned from and to each country; and in the second volume details as to Customs revenue, transhipments and articles in bond, with particulars of the trade of the United Kingdom with each foreign country and British Possession, and of the trade at each port of the United Kingdom. The third volume (supplement) will contain a classification on the basis followed in Volumes I. and II. of the "Annual Statement" for 1908 and earlier years.

It may be noted that beginning with the issues for 1909 the figures of Volumes I. and II. relate to the countries of *consignment* for imports, and countries of final destination, so far as known, for exports. A supplementary volume will continue to be issued, in which particulars will be given, as mentioned above, on the same basis as those published (up to the year 1908)

* Copies of Government publications may be purchased, either directly or through any bookseller, from Wyman & Sons, Ltd., 29, Bream's Buildings, Fetter Lane London, E.C.; and 54, St. Mary Street, Cardiff; or H.M. Stationery Office (Scottish Branch), 23, Forth Street, Edinburgh; or E. Ponsonby, Ltd., 116, Grafton Street, Dublin; or from the Agencies in the British Colonies and Dependencies, the United States of America, the Continent of Europe and Abroad of T. Fisher Unwin, London, W.C.

Government Publications.

in the first two volumes. By this means it will be possible to trace the details of the differences resulting from the change of system for a further limited period.

BOARD OF TRADE LABOUR GAZETTE.

The "Board of Trade Labour Gazette"* is published (price 1d.) by the Board of Trade about the 16th of each month. The following are among the more important contents of the September issue:—The Labour Market in August; Recent Conciliation and Arbitration Cases; Retail Food Prices; Profit Sharing in the United Kingdom in 1913–14; Canadian Industrial Disputes Investigation Act; Reports on Employment in the Principal Industries.

FOREIGN OFFICE REPORTS.

The following reports of the **Annual Series** have been issued by the Foreign Office since the last number of the "Board of Trade Journal":—

No. 5,387. Trade of Osaka (Japan) in 1913. Price 2d.

Cotton spinning industry. Harbour improvements.

No. 5,389. Trade of Teng Yueh (China) in 1913. Price ½d.

OTHER GOVERNMENT PUBLICATIONS.

Passenger Movement from and to the United Kingdom. August. [*Cd.* 7,285-VII.] *Price ½d.*

Return showing for the month of August, and for the eight months ending August, in each of the years 1913 and 1914:—

(1) The numbers of the passengers that left permanent residence in the United Kingdom to take up permanent residence in places out of Europe, and the numbers that arrived from places out of Europe to take up permanent residence in the United Kingdom; and

(2) The numbers of the passengers that left, or arrived in, the United Kingdom for, or from, places out of Europe; and the number of passengers between the United Kingdom and ports on the Continent of Europe, or within the Mediterranean Sea.

FOREIGN & COLONIAL PUBLICATIONS.

The following is a list of the more important Articles on trade subjects contained in the Foreign and Colonial Publications recently received and filed for reference at the Commercial Intelligence Branch of the Board of Trade, and which are open to inspection in the Reading Room of the Branch at 73, Basinghall Street, London, E.C.:—

NEWSPAPERS AND PERIODICALS.

Agricultural, Dairy and Forest Products.

Agricultural Situation in Belligerent Countries.
"*Il Sole*" (Milan), 11th Sept.

Granulation in Milling.
"*Canadian Miller*" (Montreal), Sept.

Citrus Fruits in Madagascar.
Daily Consular Reports (Washington), 27th Aug.

Viticulture in France.
"*Bulletin de l'Algérie*" (Paris), 15th Aug.

Lumber Production in the United States in 1913.
"*West Coast Lumberman*" (Seattle), 1st Sept.

Wine Growing Countries: Effects of Moratoria.
"*Il Sole*" (Milan), 4th Sept.

Candied Fruit Making in Italy.
Daily Consular Reports (Washington), 27th Aug.

Wine Production in Australia.
"*Bulletin de l'Algérie*" (Paris), 15th Aug.

Machinery and Engineering.

Manganese Bronze as Engineering Material.
"*Iron Age*" (New York), 3rd Sept.

Motor Vehicles in Turkey.
Daily Consular Reports (Washington), 28th Aug.

Irrigation in the Punjab.
"*Indian Engineering*" (Calcutta), 15th Aug.

Motor Vehicles in Bulgaria.
"*Bollettino di Notizie Commerciali*" (Rome), 15th Aug.

Dry and Green Sand Castings Compared.
"*Iron Age*" (New York), 3rd Sept.

Moulding Sand Problem.
"*Iron Age*" (New York), 3rd Sept.

Agricultural Implement Trade of Argentina.
"*Pan-American Union Bulletin*" (Washington), Aug.

Irrigation in the Bombay Presidency.
"*Indian Engineering*" (Calcutta), 15th Aug.

Metals, Mining and Minerals.

Cyanamide Industry in Ontario.
"*Engineering and Mining Journal*" (New York), 5th Sept.

Metals, Mining and Minerals—*continued.*

Iron Ore Output in the United States in 1913.
"*Iron Age*" (New York), 3rd Sept.

Sulphur and Pyrites Production of the World in 1913.
Norwegian Consular Report, 5th Sept.

Zinc Mining in Tennessee (U.S.A.).
"*Engineering and Mining Journal*" (New York), 5th Sept.

Gold Output of the Transvaal in July.
"*South African Mining Journal*" (Johannesburg), 15th Aug.

Hardening Steel in a Forge.
"*Iron Age*" (New York), 3rd Sept.

Lode and Alluvial Mining.
"*Australian Mining Standard*" (Sydney), 30th July.

Pig Iron Production in Canada in 1914.
"*Engineering and Mining Journal*" (New York), 5th Sept.

Ore Deposits of Australia.
"*Australian Mining Standard*" (Sydney), 30th July.

Ports for Open Hearth Furnaces.
"*Iron Age*" (New York), 3rd Sept.

Ventilation in Iron Mines.
"*Engineering and Mining Journal*" (New York), 5th Sept.

Railways, Shipping and Transport.

Port Improvements at Calcutta.
"*Pioneer Mail*" (Allahabad), 21st Aug.

Routes between New York and various Ports in South America
"*Industrial Canada*" (Toronto), Sept.

Port of Madras: Report for 1913-14.
"*Indian Engineering*" (Calcutta), 15th Aug.

Baggage Regulations in Canada (Excess, Personal, Commercial Travellers, &c.).
"*Industrial Canada*" (Toronto), Sept.

Textiles and Textile Materials.

Kapok Cultivation in Ceylon.
Daily Consular Reports (Washington), 29th Aug.

Cotton Industry in Bombay.
"*Indian Trade Journal*" (Calcutta), 20th Aug.

Silk Cultivation in Japan.
"*Japan Weekly Mail*" (Tokio), 15th Aug.

Cotton Crop Prospects in Burma.
"*Rangoon Gazette*" (Rangoon), 17th Aug.

Foreign and Colonial Publications.

NEWSPAPERS AND PERIODICALS—*continued.*

Commercial, Financial and Economic.

Bolivia: Commercial and Industrial Development.
"*Pan-American Union Bulletin*" (Washington), Aug.

South America: Trade, Credits, &c.
Daily Consular Reports (Washington), 28th Aug.

Canada: Bank Statement for July.
"*Monetary Times*" (Toronto), 4th Sept.

Siam: Financial and Economic Condition.
"*Straits Budget*" (Singapore), 13th Aug.

United States: Bankruptcies, &c. in August.
"*Bradstreets*" (New York), 5th Sept.

German East Africa: Economic Possibilities.
"*South African Mining Journal*" (Johannesburg), 15th Aug.

Japan: Commerce and Industries of Formosa in 1913.
Daily Consular Reports (Washington), 28th Aug.

South Australia: Factories in 1913.
"*Journal of Industry*" (Adelaide), July.

South America: Trade and Commerce.
"*New Yorker Handels-Zeitung*," 5th Sept.

United States: Bank Clearings in August.
"*Bradstreets*" (New York), 5th Sept.

Commercial, Financial and Economic—*cont.*

Argentina: Commercial Review for 1913.
Daily Consular Reports (Washington), 13th Aug.

Canada: Possibilities of Export Trade to South America.
"*Industrial Canada*" (Toronto) Sept.

Paraguay: Commerce in 1913.
"*Pan-American Union Bulletin*" (Washington), Aug.

Cuba: Review of Trade and Industries in 1913.
Daily Consular Reports (Washington), 14th Aug.

Miscellaneous.

Paper Mill Ventilation and Heating.
"*Pulp and Paper Magazine*" (Montreal), 1st Sept.

Flour: Technical Analysis.
"*Canadian Miller*" (Montreal), Sept.

Pearl Industry of the Bahrein Islands.
Daily Consular Reports (Washington), 22nd Aug.

Nitro-Glycerine: Exudation.
"*South African Mining Journal*" (Johannesburg), 15th Aug.

Paper Trade of the United States: Effect of the War.
"*Pulp and Paper Magazine*" (Montreal), 1st Sept.

OTHER PUBLICATIONS RECEIVED.

Canada—Report of the Director of Forestry for 1913.

South Australia—

Blue Book for 1913.
School of Mines and Industries: Report for 1913.
Statistical Register, 1913: Part II., Vital Statistics; Part IV., Interchange (Section I.)—Imports and Exports.

British West Indies—Sugar Cane Pests in the Leeward Islands.

British Guiana—Report on Customs Revenue, Trade and Shipping for 1913.

Netherlands—Rotterdam Chamber of Commerce Report for 1913.

United States—

Department of Commerce Bulletins: Production and Use of Denatured Alcohol.

STATISTICAL TABLES.

Cotton Returns.

Return of the **Number** of **Bales** of **Cotton Imported** and **Exported** at the **Various Ports** of the **United Kingdom** during the week and 38 weeks ended 17th September, 1914 :—

—	Week ended 17th Sept., 1914.	38 Weeks ended 17th Sept., 1914.	Week ended 17th Sept., 1914.	38 Weeks ended 17th Sept., 1914.
	Imports.		Exports.	
	Bales.	Bales.	Bales.	Bales.
American	5,515	1,948,691	1,000	111,329
Brazilian	—	204,606	300	15,413
East Indian	982	224,383	3,140	50,905
Egyptian	—	363,848	455	112,031
Miscellaneous	14,874*	197,059†	25	10,667
Total	21,371	2,938,587	4,920	300,345

* Including 477 bales British West African, and 239 bales foreign East African.
† Including 6,239 bales British West Indian, 13,604 bales British West African, 22,461 bales British East African, and 2,812 bales foreign East African.

Corn Prices.

Statement showing the **Average Price** of **British Corn,** per quarter of 8 bushels Imperial Measure,* as received from the Inspectors of Corn Returns in the week ended 19th September, 1914, and corresponding weeks of the seven previous years pursuant to the Corn Returns Act, 1882.

—	Average Price.					
	Wheat.		Barley.		Oats.	
	s.	d.	s.	d.	s.	d.
Week ended 19th September, 1914	38	3	29	5	23	8
Corresponding Week in—						
1907	31	8	25	3	17	8
1908	31	5	26	8	17	2
1909	32	9	26	8	17	7
1910	30	2	24	2	16	3
1911	32	4	29	11	18	9
1912	32	7	29	6	19	10
1913	31	7	30	9	17	11

* Section 8 of the Corn Returns Act, 1882, provides that where returns of purchases of British Corn are made to the local Inspector of Corn Returns in any other measure than the Imperial bushel or by weight or by a weighed measure that officer shall convert such returns into the Imperial bushel, and in the case of weight or weighed measure the conversion is to be made at the rate of sixty Imperial pounds for every bushel of wheat, fifty Imperial pounds for every bushel of barley, and thirty-nine Imperial pounds for every bushel of oats.

Imports of Agricultural Produce into the United Kingdom.

Account showing the Quantities of certain kinds of **Agricultural Produce** imported into the **United Kingdom** in the week ended 19th September, 1914, together with the quantities imported in the corresponding week of the previous year.

—		Week ended 19th Sept., 1914.	*Corresponding week in 1913.*
Animals, living :—			
Oxen, bulls, cows, and calves	Number	—	*124*
Sheep and lambs	"	—	—
Swine	"	—	—
Horses	"	602	*415*
Fresh meat :—			
Beef (including refrigerated and frozen) ...	Cwts.	87,173	*191,669*
Mutton " " " ...	"	37,367	*132,304*
Pork " " " ...	"	19,477	*10,506*
Meat, unenumerated, fresh (including refrigerated and frozen)	"	15,621	*10,790*
Salted or preserved meat :—			
Bacon	Cwts.	98,322	*81,631*
Beef	"	226	*725*
Hams	"	7,720	*17,465*
Pork	"	2,619	*4,918*
Meat, unenumerated, salted	"	1,736	*2,009*
Meat, preserved, otherwise than by salting (including tinned and canned)	"	24,007	*16,650*
Dairy produce and substitutes :—			
Butter	Cwts.	57,591	*72,586*
Margarine	"	23,785	*29,402*
Cheese	"	43,686	*51,115*
Milk, fresh, in cans or drums	"	—	—
" cream	"	166	*184*
" condensed	"	14,800	*22,755*
" preserved, other kinds	"	94	*382*
Eggs	Grt. Hundr.	150,641	*462,032*
Poultry	Value £	353	*1,883*
Game	"	424	*1,269*
Rabbits, dead (fresh and frozen)	Cwts.	37,647	*34,029*
Lard	"	14,251	*23,019*
Corn, grain, meal and flour :—			
Wheat	Cwts.	3,295,300	*1,656,200*
Wheat-meal and flour	"	192,200	*199,100*
Barley	"	199,800	*708,500*
Oats	"	156,900	*195,900*
Peas	"	2,980	*142,697*
Beans	"	75,300	*1,830*
Maize or Indian corn	"	1,095,700	*1,889,700*
Fruit, raw :—			
Apples	Cwts.	8,592	*20,966*
Apricots and peaches	"	3	*162*
Bananas	Bunches	245,814	*212,300*
Cherries	Cwts.	—	—
Currants	"	—	—
Gooseberries	"	—	—
Grapes	"	21,587	*51,459*
Lemons	"	10,688	*13,203*
Oranges	"	3,437	*3,760*
Pears	"	4,650	*51,616*
Plums	"	284	*28,062*
Strawberries	"	—	—
Unenumerated	"	3,497	*21,425*
Hay	Tons	5	*500*
Straw	"	—	*18*
Moss Litter	"	674	*1,616*
Hops	Cwts.	2,602	*1,326*
Locust beans	"	3,295	*19,000*
Vegetables, raw :—			
Onions	Bushels.	154,834	*275,780*
Potatoes	Cwts.	478	*19,169*
Tomatoes	"	58,688	*38,789*
Unenumerated	Value £	1,854	*5,060*
Vegetables, dried	Cwts.	5,568	*931*
" preserved by canning	"	8,380	*24,364*

H.M. TRADE COMMISSIONERS IN THE SELF-GOVERNING DOMINIONS.

Canada and Newfoundland...	H.M. Trade Commissioner, 3, Beaver Hall Square, Montreal. Telegraphic Address, "Britcom."
Commonwealth of Australia..	H.M. Trade Commissioner, Commerce House, Melbourne. Telegraphic Address, "Combrit"; and New Zealand Insurance Buildings, 81, Pitt Street, Sydney.
New Zealand...	H.M. Trade Commissioner, P.O. Box 369, Wellington. Telegraphic Address, "Advantage."
South Africa	H.M. Trade Commissioner, P.O. Box 1346. Cape Town. Telegraphic Address, "Austere."

Commercial Intelligence Branch of the Board of Trade.

The Intelligence Branch of the Commercial Department of the Board of Trade (73, Basinghall Street, London, E.C.) is intended to be a centre at which information on all subjects of commercial interest shall be collected and classified in a form convenient for reference, and at which, so far as the interests of British trade permit, replies shall be given to enquiries by traders on commercial matters. On application being made to it either personally or by letter, the Branch supplies, so far as is possible, information with regard to the following subjects, viz.: Commercial Statistics; Matters relating to Foreign and Colonial Tariffs and Customs Regulations; Lists of Firms Abroad engaged in particular lines of business in different localities; Foreign and Colonial Contracts open to Tender; Sources of Supply, Prices, &c., of Trade Products; Forms of Certificates of Origin; Regulations concerning Commercial Travellers, &c., &c.

There is a Sample Room at the offices of the Branch, where, in addition to samples illustrative of reports of H.M. Consuls or of the Correspondents or Special Commissioners of the Board of Trade, specimens of special interest that may be received from India, the Colonies, &c., are exhibited from time to time.

The "Board of Trade Journal" is the principal medium through which intelligence collected by the Commercial Intelligence Branch, and intended for general information, is conveyed to the public. The "Journal" is issued weekly at the price of 3d., the annual rate, inclusive of postage within the United Kingdom, being 15s. 2d. All applications respecting subscription, or the purchase of single copies, should be addressed in London to Messrs. Wyman & Sons, Ltd., 29, Bream's Buildings, Fetter Lane, E.C.; and 54, St. Mary Street, Cardiff; in Edinburgh to H.M. Stationery Office (Scottish Branch), 23, Forth Street; in Dublin to Messrs. E. Ponsonby, Ltd., 116, Grafton Street; or to the Agencies in the British Colonies and Dependencies, the United States of America, the Continent of Europe and Abroad of T. Fisher Unwin, London, W.C.

For particulars relating to the supply of confidential information to firms in the United Kingdom, see notice on p. 739.

All communications intended for the Commercial Intelligence Branch of the Board of Trade should be addressed to: *The Director, Commercial Intelligence Branch, Board of Trade, 73, Basinghall Street, London, E.C.*

TRADE ENQUIRY OFFICES IN LONDON OF THE SELF-GOVERNING DOMINIONS.

Trade Enquiry Offices are *maintained* in London at the following addresses *by the Governments indicated, viz.* :—

Dominion of Canada	17, Victoria Street, S.W.; also 73, Basinghall Street, E.C. (Office of the Canadian Government Trade Commissioner).
Commonwealth of Australia. ...	72, Victoria Street, S.W.
New South Wales	123-5, Cannon Street, E.C.
Victoria	Melbourne Place, Strand, W.C.
Queensland	409, West Strand, W.C.
South Australia	85, Gracechurch Street, E.C.
Western Australia	15, Victoria Street, S.W.
Tasmania	56, Victoria Street, S.W.
Dominion of New Zealand	13, Victoria Street, S.W.
Union of South Africa	Trades Commissioner, 90, Cannon Street, E.C.

Trade enquiries in regard to Rhodesia may be made at the office of the British South Africa Co., 2, London Wall Buildings, E.C.

NATIONAL INSURANCE ACT, 1911.

Part II.—Unemployment.

(Applications to the Umpire.)

In pursuance of Regulations made by the Board of Trade and dated 26th day of March, 1912, Notice is hereby given that the Umpire (Unemployment Insurance) has received application for decision as to whether contributions are payable or not in respect of the following classes of workmen :—

323. Workmen engaged in making or repairing **egg-whisking machines or parts** thereof.

Any representations with reference to the above application may be made in writing to the Umpire by, or on behalf of, any workman or employer appearing to him to be interested, or on behalf of the Board of Trade, and forwarded to the Registrar, Office of the Umpire, 47, Victoria Street, London, S.W., on or before 8th October, 1914.

Notice is further given that the Umpire proposes to give his decision on the above application on or after 12th October, 1914.

EXTRACT FROM REGULATIONS.

3. If before the date specified in the notice any representations with reference to the application are made in writing to the Umpire by or on behalf of any workman or employer appearing to him to be interested, or the Board of Trade, the Umpire shall take those representations into his consideration, and the Umpire may at any time before the said date require any persons to supply to him such information in writing as he thinks necessary for the purpose of enabling him to give a decision.

All such representations and information shall be open to inspection by any employer or workman appearing to the Umpire to be interested or any persons authorised in that behalf by any such employer or workman or the Board of Trade.

National Insurance Act, 1911.

4. Any persons claiming to be interested may apply to the Umpire to be heard by him orally in reference to any application under these Regulations, and the Umpire may, in any case in which he thinks it desirable, require the attendance of any person before him to give oral information on the subject of any application.

The decisions of the Umpire upon the foregoing will be announced in the "Board of Trade Journal" in due course.

NATIONAL INSURANCE ACT, 1911. PART II.—

UNEMPLOYMENT INSURANCE.

Decisions by the Umpire.

Pursuant to paragraph (5) of the Unemployment Insurance (Umpire) Regulations, the Board of Trade hereby give Notice of the following decisions by the Umpire on questions whether contributions are payable:—

A. The Umpire has decided that contributions ARE PAYABLE in respect of:—

1473. Workmen employed at quarries or elsewhere, and engaged in machining stone for insured trades.

Note.—Where no reference is given to an Application, the question has been decided by the Umpire, without notice, as a matter not admitting of reasonable doubt, in accordance with paragraph (2) of the Unemployment Insurance (Umpire) Regulations.

Decisions relating to individual workmen which raise no question of general interest, or which merely apply a principle laid down in a previous decision, are not published.

Board of Trade Journal.

ISSUED WEEKLY BY THE BOARD OF TRADE.

LIST OF PRINCIPAL PUBLICATIONS OF THE BOARD OF TRADE.

To be purchased, either directly or through any Bookseller, from Wyman & Sons, Ltd., 29, Bream's Buildings, Fetter Lane, E.C.; and 54, St. Mary Street, Cardiff; or H.M. Stationery Office (Scottish Branch), 23, Forth Street, Edinburgh; or E. Ponsonby, Ltd., 116, Grafton Street, Dublin; or from the Agencies in the British Colonies and Dependencies, the United States of America, the Continent of Europe and Abroad of T. Fisher Unwin, London, W.C.

I.—ANNUAL PUBLICATIONS:—

Annual Statement of the Foreign Trade of the United Kingdom. 1913. Vol. I. [Cd. 7401/14.] Price 5s. 8d. (post free 6s. 2d.) Vol. II. [Cd. 7585/14.] Price 4s. 1d. (post free 4s. 7d.) Supplement to Vols. I. and II. 1912. [Cd. 7135/13.] Price 3s. 1d. (post free 3s. 6d.).

Annual Statement of the Navigation and Shipping of the United Kingdom for the Year 1912. [Cd. 7021/13.] Price 3s. (post free 3s. 5d.).

Assurance Companies' Return, 1912. Part A. [H.C. 426/13.] Price 5s. 3d. (post free 5s. 9d.). Part B. [H.C. 426-1.] Price 4s. 11d. (post free 5s. 5d.).

Australia.—Report by H.M. Trade Commissioner for the year 1911. [Cd. 6404/12.] Price 2½d. (post free 3½d.).

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Coal Shipments, 1912 and 1913. [Cd. 7490/14.] Price 6d. (post free 7½d.).

Coal Tables.—Statistical Tables relating to Coal and Petroleum Production in the World, 1886–1912. [H.C. 285/13.] Price 5½d. (post free 7d.).

Colonial Import Duties Return, 1913. [Cd. 7016/13.] Price 3s. 8d. (post free 4s. 1d.).

Companies. Twenty-second General Annual Report, 1912. [H.C. 228/13.] Price 1s. 4d. (post free 1s. 8d.).

Conciliation (Trade Disputes) Act, 1896. Tenth Report. [H.C. 38/13.] Price 10½d. (post free 1s. 1d.).

Consular Reports Index, 1913. [Cd. 7408/14.] Price 6d. (post free 7½d.).

Emigration and Immigration—Statistical Tables and Report, 1913. [H.C. 295/14.] Price 6d. (post free 8d.).

Foreign Import Duties, 1913. [Cd. 7180/13.] Price 5s. (post free 5s. 6d.).

Imports and Exports, 1900–13, at prices of 1900. [Cd. 7432/14.] Price 4d. (post free 5d.).

Industrial Directory of the United Kingdom. [Cd. 7483/14.] Price 1s. 3d. (post free 1s. 6d.).

Iron and Steel, 1912. Memorandum and Statistical Tables. [H.C. 284/13.] Price 7d. (post free 9d.).

Labour Statistics of the United Kingdom. [Cd. 7131/13.] Price 1s. 6d (post free 1s. 11d.).

Merchant Shipping, 1881–1911.—Tables showing the Progress of Merchant Shipping in the United Kingdom and the principal Maritime Countries. [Cd. 7033/13.] Price 9½d. (post free 1s.).

New Zealand.—Report by H.M. Trade Commissioner for the Year 1912. [Cd. 7030/13.] Price 3d. (post free 4d.).

Patents, Designs, and Trade Marks.—Report for the Year 1913. [H.C. 161/14.] Price 2½d. (post free 3½d.).

Railway Returns of the United Kingdom for the Year 1912. [Cd. 6954/13.] Price 1s. 3d. (post free 1s. 6d.).

South Africa.—Report by H.M. Trade Commissioner for the year 1912. [Cd. 7023/13.] Price 6d. (post free 7½d.).

Statistical Abstract for the United Kingdom. 1898–1912. [Cd. 7022/13.] Price 1s. 11d. (post free 2s. 3d.).

Statistical Abstract for the British Empire. 1898–1912. [Cd. 7241/14.] Price 1s. 3d. (post free 1s. 6d.).

Statistical Abstract for the British Self-Governing Dominions, Crown Colonies, Possessions and Protectorates. 1898–1912 [Cd. 7165/13.] Price 1s. 11d. (post free 2s. 3d.).

Statistical Abstract for Foreign Countries. 1901–1912. [Cd. 7525/14.] Price 2s. 2d. (post free 2s. 7d.).

Statistical Tables relating to British Self-Governing Dominions, Crown Colonies, Possessions and Protectorates. Part XXXVI. 1911. [Cd. 7024/13.] Price 6s. 11d. (post free 7s. 5d.).

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Wages and Hours of Labour. Report on Changes in 1912. [Cd. 7080/13.] Price 11½d. (post free 1s. 2½d.).

Weights and Measures. Report for 1913. [H.C. 148/14.] Price 4½d. (post free 6d.).

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Board of Trade Labour Gazette. Price 1d. (post free 1½d.).

Trade and Commerce of certain Foreign Countries and British Possessions. [H.C. 126. VI.] Price 5d. (post free 6½d.).

Trade and Navigation of the United Kingdom. August, 1914. [H.C. 88. VII.] Price 1s. 6d. (post free 1s. 10d.).

III.—WEEKLY PUBLICATION:—

Board of Trade Journal. Price 3d. (post free 3½d.).

IV.—OCCASIONAL PUBLICATIONS:—

British and Foreign Trade and Industry. Statistical Tables and Charts, 1854/1908. [Cd. 4954/09.] Price 5s. 2d. pos free 5s. 6d.).

British Trade in British West Africa, Straits Settlements, British Guiana, and Bermuda. [Cd. 6771/13.] Price 6d. (post free 7½d.).

Census of Production (1907).—Final Report, with Tables. [Cd. 6320/12.] Price 7s. 6d. (post free 8s.).

Central America, Colombia and Venezuela.—Reports on the Conditions and Prospects of British Trade. [Cd. 6969/13. Price 2s. 3d. (post free 2s. 7d.).

Commercial Intelligence Committee.—Report for period March, 1910, to March, 1913. [Cd. 6779/13.] Price 7½d. (post free 9½d.).

Commercial Travellers: Memorandum as to Regulations in force Abroad. [Cd. 7031/14.] Price 9d. (post free 11d.).

Co-operative Societies in United Kingdom. Report and Statistical Tables. [Cd. 6045/12.] Price 1s. 8d. (post free 2s.).

Cost of Living Enquiry: United Kingdom Towns. [Cd. 6955/13.] Price 4s. 11d. (post free 5s. 5d.); German Towns. [Cd. 4032/08.] Price 4s. 11d. (post free 5s. 5d.); French Towns. [Cd. 4512/09.] Price 4s. 1d. (post free 4s. 7d.); Belgian Towns. [Cd. 5065/10.] Price 2s. 2d. (post free 2s. 6d.); American Towns. [5609/11.] Price 5s. 1d. (post free 5s. 7d.).

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Imports (Australia and New Zealand). [H.C. 249/13.] Price ½d. (post free 1d.).

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County Borough of Wigan.

The Corporation of Wigan invite tenders for the paving with Granite Setts of a portion of Wallgate, Wigan.

Specification, bill of quantities, and form of tender may be obtained from Mr. A. T. Gooseman, Borough Engineer, Wigan, on payment of a sum of One Guinea, which sum will be returned on receipt of a bona-fide tender.

Tenders, endorsed "Paving Wallgate," to be sent to me not later than 10 o'clock a.m. on Monday, the 28th instant.

The Corporation do not bind themselves to accept the lowest or any tender.

WILLIAM HENRY TYRER,
Town Clerk.

Wigan,
10th September, 1914.

Somerset County Council.

The County Works Committee are prepared to receive tenders for the rebuilding of High Bridge on the Taunton and Ilminster road at Capland, about 1½ miles from Hatch Station.

The work comprises taking down the existing bridge, the provision of a temporary bridge, the building of a new bridge 7 feet 6 inches span in re-inforced concrete and masonry, and roadworks.

The drawings, specification, form of contract, and bond may be seen and bills of quantities obtained at the County Surveyor's Office, Wells, on payment of two guineas, which sum will be returned to the tenderer upon receipt of a bona-fide tender and the return of the documents which have been supplied to him.

The Committee do not bind themselves to accept the lowest or any tender.

Sealed tenders, endorsed "High Bridge," must be delivered to the undersigned not later than 5 p.m. on Tuesday, the 29th September, 1914.

EDWARD STEAD, Assoc.M.Inst.C.E.,
County Surveyor.

Wells,
15th September, 1914.

Sevenoaks Urban District Council.
To Builders.

The above Council invite tenders for the erection of 16 Cottages within their district.

Plans, specification, &c. can be seen upon application to Mr. S. Towlson, A.M.I.C.E., Surveyor to the Council, from whom tender forms can be obtained.

A clause will be inserted in the contract providing for the employment of local labour.

Tenders to be received by the undersigned by noon on Tuesday, 6th October, 1914, endorsed "Tender for Cottages."

By order,
F. W. TIPTON,
Clerk of the Council.

Urban District Council Offices,
Argyle Road, Sevenoaks,
12th September, 1914.

Bromley Rural District Council.
Coal and Coke, Steam Rolling.

The Bromley Rural District Council invite tenders for.

1. Coal and coke.
2. Supply on hire of steam roller,

during the year ending 30th September, 1915.

Forms of tender may be obtained at these Offices, and must be returned, duly completed, not later than Monday the 28th instant.

The lowest or any tender will not necessarily be accepted.

By order,
EDWARD HASLEHURST,
Clerk to the Council.

Council Offices,
Park House, Bromley, Kent,
8th September, 1914.

Parish of Bermondsey.
To Cabinetmakers, Furniture Manufacturers, &c.

Tenders are hereby invited for the supply and delivery of Medicine Cupboards for the Infirmary, in accordance with specification and sample of the Guardians.

Persons desirous of tendering may obtain printed form of tender (which can only be received) containing full particulars, conditions, and estimate of quantities required on written application to me, enclosing a fully stamped addressed foolscap envelope and a £10 Bank of England note.

Tenders to be returned not later than 6 p.m. on Wednesday, the 30th September, 1914. Sample at this office.

By order,
E. PITTS FENTON,
Clerk to the Guardians.

283, Tooley Street, S.E.,
3rd September, 1914.

Uxbridge Urban District Council.
Steam Rolling and Scarifying.

The Council invite tenders for Steam Rolling and Scarifying required in their district for the year ending 30th September, 1915. Tenders to be for—

1. Hire of steam roller at per day, with driver, boy, fuel, &c., inclusive, and to state the number of working hours and weight of roller.
2. Hire of scarifier at per yard super of road surface scarified.

Tenders, endorsed "Tender for Steam Rolling," to be delivered to the undersigned not later than Monday, the 28th day of September, 1914.

No tender necessarily accepted.

Dated this 16th day of September, 1914.

W. T. HARVEY,
Clerk to the Council.

Council Offices,
63, High Street, Uxbridge.

Sheerness Urban District Council.
Coal.

The Council invite tenders for the supply of about 500 tons of Washed Slack, to be delivered into the Council's Store in Trinity Road at contractor's cost (including a toll of 3d. per ton if the coal is seaborne, payable at Sheerness Pier).

Samples of the coal proposed to be supplied must be sent to the Surveyor to the Council, Mr. Thos. F. Berry, on or before the 3rd October, and sealed tenders (on forms which may be obtained from the undersigned on application), stating price per ton, endorsed outside "Tender for Coal," must be delivered or sent to the undersigned before noon on Tuesday, the 6th October next.

The contractor will be required to deliver the coal before the 31st March next, in quantities of about 100 tons, on the order of the Surveyor.

By order,
VINCENT H. STALLON,
Clerk of the Council.

Council Offices, Sheerness,
12th September, 1914.

Williams Brothers & Piggott, Ltd.,

General Brassfounders and Window Fittings Manufacturers

Also Brass, Brass-Cased and Copper Tubes and Mouldings.

Herbert Road, Small Heath, Birmingham.

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Unlocked pneumatically or magnetically.

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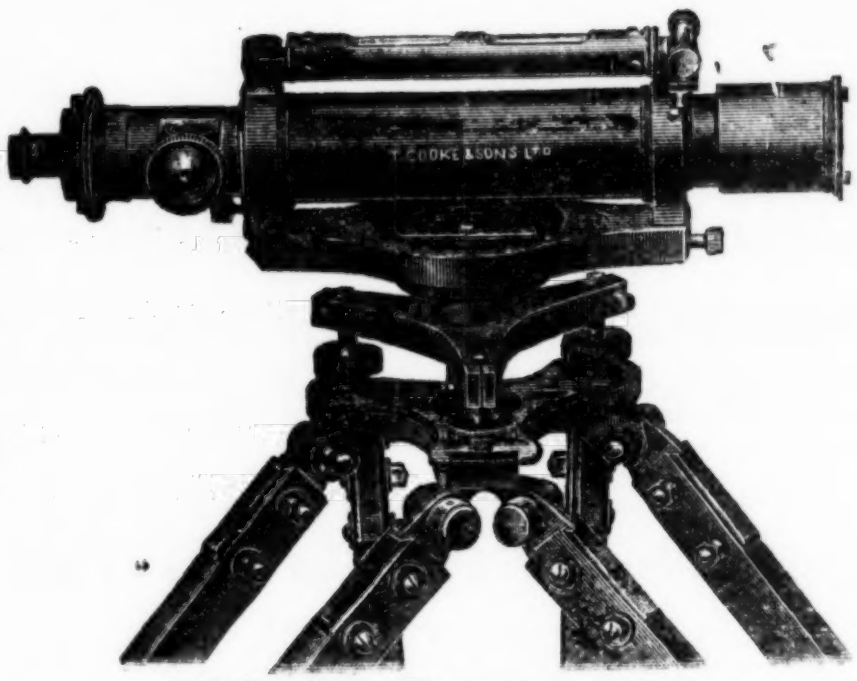

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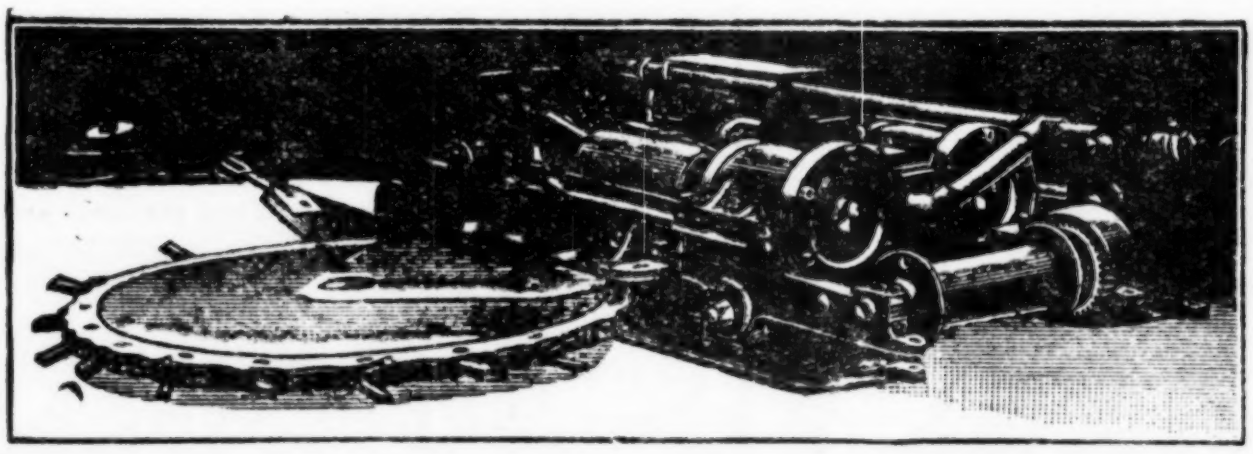

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Specialists in Cotton Yarns of every Description.

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HELICAL, VOLUTE & CONICAL SPRINGS.

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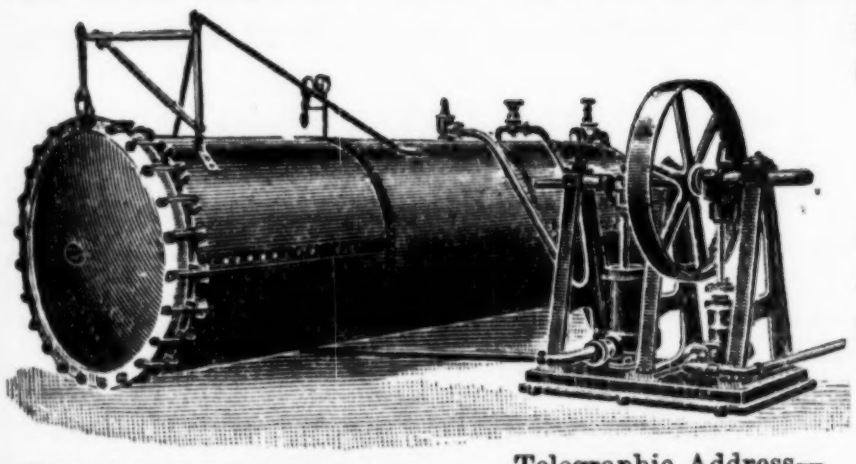

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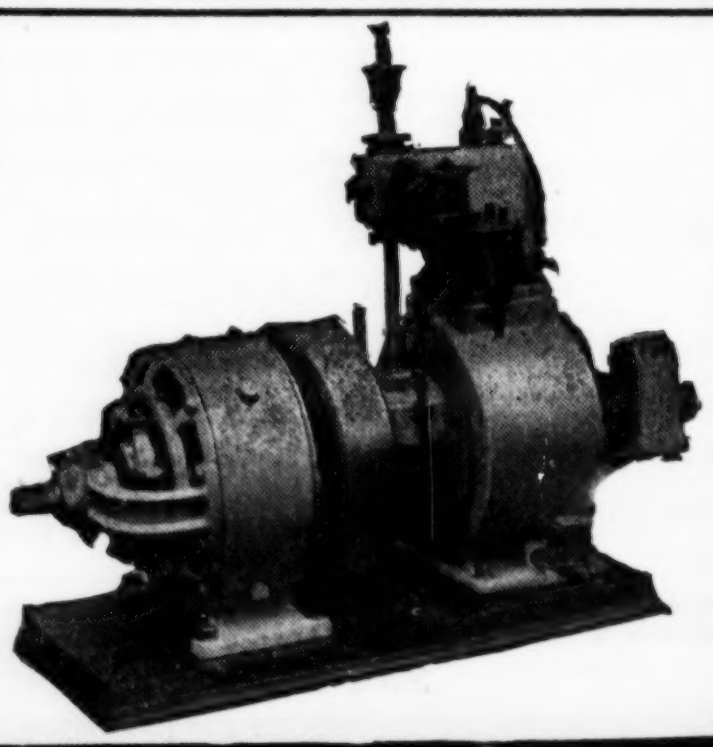

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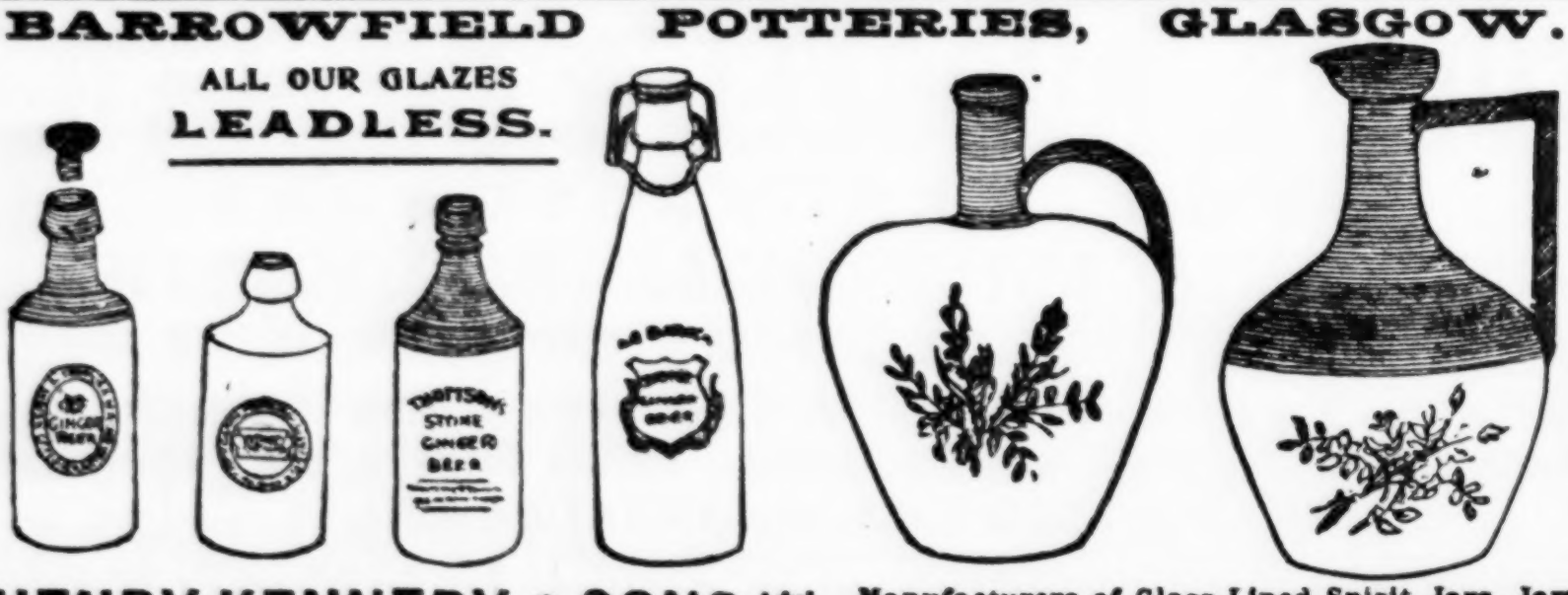

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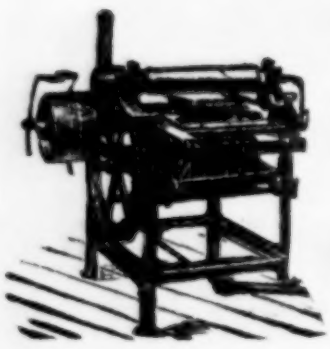

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Lime Juice—
Idris & Co., Ltd., London, N.W.
Schweppes, Ltd., West Kensington, London, W. Tel. Address—"Celebrated, London."

Lithographic Machinery Specialists—
Mann, G., & Co., Ltd., Head Office, Henry Street, Gray's Inn Road, W.C.; Works, Leeds. Single and Two-Colour Rotary Offset. Direct Rotary Litho. Flat Bed Litho. Offset. Grainers. Presses. Paper and Tin Varnishers. Bronzers. T. A.—"Lithoman, London."

Lithographic Plates, Blanketing, and Materials—
Horsell, Frank, & Co., Ltd., Victoria Road, Holbeck, Leeds.

Locomotive Engine Builders—
Aveling & Porter, Ltd., Rochester.
Burrell, C., & Sons, Ltd., Thetford.

Looms (for all Classes of Woollen and Worsted Goods)—
Hutchinson, Hollingworth & Co., Ltd., Dobcross Loom Works, Dobcross, S.O., Yorks, Telegraphic Address: Foundry, Dobcross. Railway Station: Saddleworth, L. & N.W.

Lubricants—
MacArthur & Jackson, Glasgow.
Prices' Company, Ltd., Battersea, London, S.W.

Lustre Tiles—
Carter & Co., Ltd., Encaustic Tile Works, Poole.

Machine Felts—
Kenyon, James & Son, Ltd., Derby Street Mills, Bury, Lancashire.

Machine Tools—
Pollock & Macnab, Ltd., Bredbury, Manchester. Specialities:—"Apollo" Turret Lathes and Radial Drilling Machines.

Magnesia—
Henry, T. & W., East Street, St. Peter's, Manchester.
The Washington Chemical Co., Ltd., Washington Station, Co. Durham. Carbonate of Magnesia. Calcined Magnesia (Light and Heavy) for Pharmaceutical and Manufacturing purposes, and Fluid Magnesia.
Western Chemical Co., Greenock, Scotland. Carbonate of Magnesia and Calcined Magnesia, Magnesia Cement for grinding discs and Rice-milling Stones.

Makers of Gas Engines—
The Haslam Foundry & Engineering Co., Ltd., Pontifex&Wood, London, Union Foundry, Derby.

Manganese—
Blackwell, G. G., Sons & Co., Ltd. The Albany, Liverpool, and at 10, Eastcheap, London, E.C. Manganese of all grades for all purposes. Also Ferro Manganese, Metallic Manganese, &c.

"Manganesite," for Steam, Water and Gas Joints—
John Hudson & Co.'s Successors, 85, Mansell Street, London, E.C.

Manufacturers of Dyed, Printed, and Woven Cotton Goods of all descriptions.
Rose, Hewitt & Co., 10, Minshull St., Manchester.

Manures (Chemical)—
Anglo-Continental (late Ohlendorf's) Guano Works, Dock House, Billiter Street, E.C.
Bristol Nitrogen Manure Works, Wade St., Bristol.
Chemical Works, late H. & E. Albert, 15, Philpot Lane, London, E.C.
Cross, Alexander, & Sons, Ltd., 19, Hope Street, Glasgow.
Hedworth Barium Co., Ltd., Newcastle.
Lawes Chemical Manure Co., 59, Mark Lane, London, E.C.
Nitrogen Fertilisers, Ltd., Winchester House, Old Broad Street, London, E.C.

Marble Manufacturers of all Descriptions—
Sessions & Sons, Ltd., Gloucester.

Marine Glue—
Jeffery, Alfred & Co., Stratford, London, E. Telegrams: Marine Glue, London.

Medical Plasters—
De St. Dalmas, A., & Co., Leicester.

Mercerised Brocades—
Johnson, J., Hodgkinson & Pearson, Ltd., Manchester.

Metal Manufacturers—
Emery Bros., Lichfield Road, Aston, near Birmingham.
Johnson, George, & Co., Montgomery Street Rolling Mills, Sparkbrook, Birmingham. Manufacturers of Britannia, Medal, Albion, Stencil, Meter, Electrotype, and other White Metals. Tea and Laminated Leads, Tin Foils (Plain, Embossed, Paper-backed), and on reels. Tin and Pewter Sheets for Counter Tops, &c.
Magnolia Anti-Friction Metal Company of Great Britain, Ltd., 49, Queen Victoria Street, E.C. Telegrams: Magnolier, London. (See Advt.)

Metal Merchants and Manufacturers—
Billington & Newton, Longport, Staffs.
Delta Metal Co., Ltd., E. Greenwich, London, S.E.
Dugard Bros., Bridge Street, Birmingham.

Metal Refiners—
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Meters (Water, Boiler Feed, Steam, Air or Gas)—
Kent, Geo., Ltd., High Holborn, London, W.C.

Mica and Micanite for Electrical Purposes—
British Mica Co., Ltd., Lebanon Rd., Wandsworth.

Mills—
Kenyon, James & Son, Ltd., Derby Street Mills, Bury, Lancashire.

Millstones (Corn Grinding Mills)—
Barron, W. S., & Son, Kingsholm, Gloucester.
W. Garner & Sons, 72, Mark Lane, London, E.C.

Mine Owners—
Wigan Coal & Iron Co., Ltd., Wigan (Producers of Best House, Gas and Steam Coals, and Wigan Cannel).

Mineral Water Manufacturers—
Idris & Co., Ltd., Camden Town, London, N.W.
Schweppes, Ltd., West Kensington, London, W. Tel. Address: "Celebrated, London."

Miners' Safety Lamp Makers—
Ackroyd & Best, Ltd., Morley, near Leeds.

Mining Instruments—
Barker, F., & Son, 12, Clerkenwell Road, E.C.

Monastic Tiles—
Carter & Co., Ltd., Encaustic Tile Works, Poole.

Mortar Mills—
Lewis & Lewis, Ltd., Townmead Road, Fulham, S.W.

Mosaic and Tiles Decoration—
Carter & Co., Ltd., Encaustic Tile Works, Poole.

Motor Car Lighting Specialists—
Vandervell, C. A., & Co., Warple Way, Acton Vale, W.

Motor Car Speed Indicators—
Frodsham, Chas., & Co., Ltd., 17, Dering Street, London, W.

Motor Radiators, Heaters, Oil-Coolers & Condensers—
Motor Radiator Manufacturing Co., Ltd., Warwick Road, Greet, Birmingham.

Motor Tyre Canvas, Cape Hoods, &c.—
Bright, John, & Bros., Ltd., Rochdale.

Musical Instrument Manufacturers—
Lachenal & Co., London, W.C.

Nails, Malleable and Composition—
Ingall, Parsons, Clive & Co., Ltd., Warwick Works, Bradford Street, Birmingham.

Nautical Instrument Manufacturers—
Henry Hughes & Son, Ltd., 59, Fenchurch Street, London.

Nickel and Nickel Salts—
The Mond Nickel Co., Ltd., 39, Victoria Street, London, S.W.

Night Lights—
Prices' Patent Candle Co., Limited, London, S.W.

Nut and Bolt Machinery—
Brettell, T. & J., Spon Foundry and Engineering Works, West Bromwich, Staffs. Manufacturers of all kinds, also Screw Pins and Boxes for Rolling Mills.

Oar Manufacturers—
Gardner, Joseph & Sons, Bootle, Liverpool.

Office Furniture—
Simpole's, 38, Deansgate, Manchester; and 55, Whitechapel, Liverpool.

Oil Can and Lamp Manufacturers—
Webster, Isaac & Sons, Ltd., Abbey Works, Kirkstall, Leeds. (See Advt.)

Oil Engines—
Bentall, E. H., & Co., Ltd., Heybridge, Maldon, Essex. Telegrams: "Bentall, Heybridge."
Shanks, Alex., & Son, Ltd., Bush Lane House, Cannon Street, E.C. Stationary and Portable, for Estate and Farm Work, Electric Lighting, Pumping, and General Purposes.

Oil Mill Machinery—
Middleton, R., Sheepscar Foundry, Leeds.
Rose, Downs & Thompson., Ltd., Old Foundry, Hull, and 12, Mark Lane, London, E.C. Latest and most up-to-date systems of seed crushing, oil extraction, refining, &c.

Oil Refiners, Distillers, and Manufacturers—
Adolph Hess & Bro., Ltd., Kirkstall Road, Leeds.
Hamilton, John M., & Co., Ltd., Humber Oil Works, Hull. Cables—"Hamilton, Hull."
Prices' Company, Ltd., Battersea, London, S.W.

Oil and Grease Manufacturers—
Adolph Hess & Bro., Ltd., Kirkstall Road, Leeds. Oleines, Stearines, Greases, Pitches, Wool Fats.

Oil and Grease Merchants—
Meade-King, Robinson & Co., Liverpool and Manchester. Whale Oil, Crude and Filtered, Fish Oil, Lubricating Oil and Grease. Petroleum, Paraffin Wax, "Hydrolene" Bitumen, Petroleum Jelly, Oleine, Stearine, Wool Grease —"Giant" Vapourising Oil for Oil Engines— "Northern Light" Kerosene specially packed in cases for export.

Oils—
Kay, James, & Sons, Britannia Works, Ramsbottom, Lancashire. Turkey Red Oils for home and export. Soluble and Oleine Oils. Textile and Laundry Soaps, &c.

Oilskin Clothing—
Barr, M., & Co., Ltd., 83, Hutcheson St., Glasgow.

Ore Crushing Machines—
Baxter, W. H., Leeds.

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Ores—
Blackwell, G. G., Sons & Co., Ltd., The Albany, Liverpool, and at 10, Eastcheap, London, E.C. Purchasers and dealers in Wolfram, Molybdenite, Vanadium, Chrome, Manganese, and all Metalliferous Ores.

Oxfords Manufacturers—
Anderson, D. & J., Ltd., Bridgeton, Glasgow.

Packings, Hydraulic and Pump. S.E.A. Rings—
Trist, Ronald, & Co., Ltd., 4, Lloyd's Avenue, London, E.C.

Paint Manufacturers—
Alexander, Fergusson & Co., Ltd., Glasgow Lead and Colour Works, Manufactures of White and Red Lead, Lead Sheets and Pipes, Litharge, Paints, Dry Colours, Varnishes, &c. Maryhill, Glasgow.
Dampney, J., & Co., Ltd., Cardiff. London Office, 87, Bishopsgate, E.C., also at Liverpool and Paris. Specialities for Iron and Steel Structures, Water Tanks, &c., "Miraculum" Graphite Paint, "Asphaltene" bituminous paint, &c.
Farquhar & Gill, Aberdeen.
Hanger, Watson and Harris, Ltd., Stoneferry Works, Hull; 28, Wellclose Square, London, E.; 23, Bath Street, Liverpool. Paints, Colours, Varnishes, Enamels, Distemper and Oils. Sole Proprietors of the "Lady" Brand Specialities.
Hoyle, Robson, Barnett & Co., Ltd. Established 1798. Head Office: Newcastle-on-Tyne.
Mathews, John, & Co., Liverpool.
Peacock & Buchan, Ltd., Southampton.
Sanderson, A., & Co., Ltd., Kingston Paint, Color and Varnish Works, Hull. Established 1853. Telegrams: "Varnish, Hull." Manufacturers of Paints, Colors, Varnishes, Enamels, Compositions, Distempers, &c.
Scott, James & John G., Crown Colour Works, Glasgow. Established 1856. Manufacturers of Dry Colours, and Oil Paints of every description. Telegrams: "Jascot," Glasgow.

Paint and Enamel Spraying Machines—
Aerograph Co., Ltd., 43, Holborn Viaduct, London, E.C.

Paints and Enamels ("Q" Non-Poisonous)—
Howse, Thomas, Ltd., Union Works, Smethwick (Contractors to H.M. Government Depts.). "Q" Paints are the only non-poisonous paints approved and specified by H.M. Government.

Paper Bag Makers—
Crowther & Co., 115, Middlesex Street, London.

Paper Fasteners—
Proctor, Avery & Wood, Chapel Works, Bond Street, Birmingham.

Paper Makers—
Lloyd, Edward, Ltd., 4 and 5, Salisbury Court, London, E.C.
Tullis, Russell & Co., Markinch, Fife.

Paper Maker and Stationers (Wholesale and Export)—
Bowater, W. V., & Sons, Ltd., 159, Queen Victoria Street, London, E.C.
Dickinson, J., & Co., Ltd., London, E.C.
Hodgkinson, W. S., & Co., Wells, Somerset.
Olive & Partington, 9 and 11, Newmarket Lane, Brown Street, Manchester.
Strong, Hanbury, & Co., Ltd., 197, Upper Thames Street, London, E.C.

Paper Shavings—
Powell, Lane & Co., Paper Works, Gloucester, England.

Partitions (Asbestos Cement Sheets)—
Wilson & Co., 79, Queen Street, London, E.C.

Patent Fuel Machinery—
Middleton, Robert, Sheepscar, Leeds.

Patent Fuel Manufacturers and Shippers—
The Crown Preserved Coal Co., Ltd., Cardiff.

Pavement Light Lenses—
Stevens, James, & Son, Victoria Glass Works, Birmingham.

Perambulators, Motor Cars, Sidecars, and Wheels—
Dunkley's, Ltd., Jamaica Row, Birmingham.

Perforated Metal—
Harvey, G. A., & Co. (London), Ltd. (late of Lewisham), Greenwich Metal Works, Woolwich Road, London, S.E.

Petrous Flooring Tiles—
Carter & Co., Ltd., Encaustic Tile Works, Poole.

Phosphor Bronze—
Billington & Newton, Longport, Staffs.

Photographic Lens and Camera Manufacturers—
Ross' Optical Works, 3, North Side, Clapham Common, S.W.

Pipes: Briar, Meerschaum, and Calabash Manufacturers—
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Pitch—
Miller, James, Son & Co., 79, West Nile St., Glasgow.

Plate Polish—"Silveret"—
The Nubian Maufacturing Co., Lorrimore Street, London, S E.

Plumbago—
Blackwell, G. G., Sons & Co., Ltd., The Albany, Liverpool, and at 10, Eastcheap, London, E.C.

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Portable Buildings—
Riley, G. W., Herne Hill, London, S.E.

Portable Buildings, Bungalows—
Jennings, C., & Co., 879, Pennywell Road, Bristol. Send 1s. 9d. for Four-fold Rule and 270 page Illustrated Catalogue of all descriptions of Timber, Woodwork, Portable Buildings, Bungalows, &c.

Potters—
Kennedy, Henry, & Sons, Barrowfield, Glasgow.

Poultry Food Preparing Machines—
Bentall, E. H., & Co., Ltd., Heybridge, Maldon, Essex. Telegrams: "Bentall, Heybridge."

Press Tools and Tin Box Making Machinery—
Waller & Co., Ltd., 28/32, Vauxhall Walk, London, S.E. Simple Canister-making Plants for double-seamed, slip-over, or lever-tins. Telegraphic Address—"Stampings, London."

Pressure Gauges—
Salter, Geo., & Co., West Bromwich.

Printers' Leads and Clumps—
Taylor & Watkinson, Belgrave Foundry, New Briggate, Leeds. Machine Cast and Planed Leads and Clumps. Cable: "Pica," Leeds. Telephone: 4011 Central. Code: A.B. C., 5th edition.

Printers' Metals—
Blackwell, G. G., Sons & Co., Ltd., The Albany, Liverpool, and at 10, Eastcheap, London, E.C.

Printing Ink Manufacturers—
Dane & Co., Manufacturers of Printing Inks, Colour Varnishes, &c., London and Edinburgh.
Horsell, Frank, & Co., Ltd., Victoria Road, Holbeck, Leeds.
Winstone, B., & Sons, Ltd., London.

Printing Press Engineers (Newspaper Presses and all kinds Printing Machines)—
Hoe, R., & Co., Ltd., 109, Borough Road, London, S.E. Telegrams: "Expugnator, London." Cables: "Hoe, London."

Prism Binocular Manufacturers—
Ross' Optical Works, 3, North Side, Clapham Common, S.W.

Proprietary Articles, Specialities, &c.—
Dalmas, A. de St., & Co., Leicester (Medical Plaisters).
Henry's Calcined Magnesia (T. & W. Henry), Manchester.

Provisions for Export—
Pearson & Rutter, Ltd. Established 1812. 41, Stanley Street, Liverpool. Cable: "Pearutter," A. B. C., 5th Edition.

Pump Governors—
Ronald Trist & Co., Ltd., 4, Lloyd's Avenue, London, E.C.

Pumping Machinery—
The Pulsometer Engineering Co., Ltd., Nine Elms Iron Works, Reading, and 11, Tothill Street, Westminster, London, S.W. Manufacturers of the "Pulsometer" Steam Pump and nearly every description of Pumping Machinery, including highly efficient Turbine Pumps and Centrifugal Pumps. Telegraphic Address—"Pulsometer," Reading; "Pulsometer," London. Telephone Nos.: 583 Reading, 4565 Victoria. Branches at Glasgow, Liverpool, Manchester, Leeds and Birmingham

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LONDON, ENGLAND.

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Quiltings, Piques and Vestings—
Hall, John, Ltd., 11, Mosley Street, Manchester. Teles.: "Czarine, Manchester"—Lieber's used.

Railway Appliances—
Saxby & Farmer, Ltd., Head Offices, 53, Victoria Street, Westminster, S.W., and Works, Chippenham, Wilts. (Railway Signals, &c.)

Railway Lamp Lenses—
Stevens, James, & Son, Victoria Glass Works, Dartmouth Street, Birmingham.

Railway Signals—
Saxby & Farmer, Ltd., Head Offices, 53, Victoria Street, Westminster, S.W., and Works, Chippenham, Wilts.

Rainproof Cloth Manufacturers—
Garnett, G., & Sons, Ltd., Apperley Bridge, Yorkshire.

Razors and Safety Shavers—
The Wilkinson Sword Co., Ltd., 53, Pall Mall, London, S.W.

Recorders (Mechanical or Electrical Level & V Notch)—
Kent, Geo., Ltd., High Holborn, London, W.C.

Refined Coal—
Miller, James, Son & Co., 79, West Nile Street, Glasgow.

Refrigerators—
Hall, Crabtree & Heap, Birkenhead. T'phone 57. Cable and Telegrams: "Zero, Birkenhead." Patentees and Makers of the Gold Medal real Dry-Air Refrigerator for the Trade, Export and Retail. 42 Gold Medals for coldness, dryness and economical working. Price, from 25s. to £500.
Haslam Foundry & Engineering Co., Ltd., The, Derby.

Retorts—
Stevens, J., & Son, Dartmouth Street, Birmingham.

Rivet Manufacturers—
Haywood, Jesse, & Co., Foundry Lane, Smethwick, Birmingham. Tinmen's, Coopers', Tank, Roofing, Shovel, &c.

Roof Glazing—
Grover & Co., Ltd., Britannia Engineering Works, Wharf Road, City Road, London, N.

Ropes for Driving—
Hart, Thomas, 12 & 14, Town Hall St., Blackburn; Lambeth Rope Works, Blackburn. Telephone, 10, Blackburn. Telegraphic Address, "Hart, Blackburn."

Rubber Stamp Maker—
Savage, H. Hand and Self-Inking Daters. Presses and all appliances for the Trade. Contractor to H.M. Government, L.C.C., &c. 96 & 98, Old Street, London, E.C.

Sacks and Bags—
Harker, Milne & Co., Corn Exchange, High Street, Hull. Telegrams: "Bagging, Hull." Second-hand bags (as good as new) a speciality.
Judge, T. & W., London, E.C. (Cotton).
Paiva, J. de, & Co., 11, Drury Lane, Liverpool.

Saddlery—
Cliff, Jabez, & Co., Globe Saddlery Works, Walsall.

Safe Manufacturers—
Hobbs, Hart & Co., Ltd., London, N.
Tann, John, Ltd., 117, Newgate St., London, E.C.
The Chatwood Safe Co., Ltd., 56, Gracechurch Street, London, E.C.
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Safety Fuse Manufacturers—
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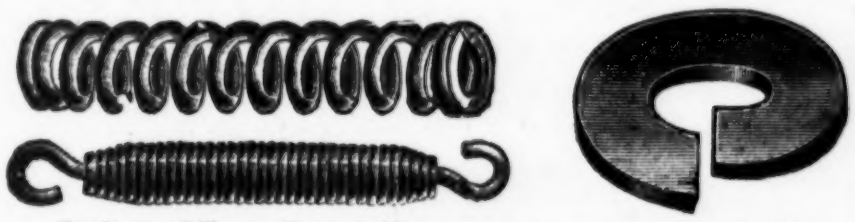
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Saw Mill Engineers—
Robinson, Thomas, & Son, Ltd., Rochdale, London : 79, Queen Victoria Street, E.C.

Scaffold Ties (Patent Scaffixer)—
The Patent Rapid Scaffold Tie Co., Ltd., 124, Victoria Street, London, S.W. Phone : 6030 Westminster. Telegraphic Address : "Scaffixer," London. The Premier lashing for all scaffolding work. Universally acknowledged to be the most desirable and practical acquisition to scaffolding appliances which the Building Trade has ever known. Contractors to H.M. War Office, Home Office and Admiralty. Write for particulars. Builders' Plant of every description always in stock.

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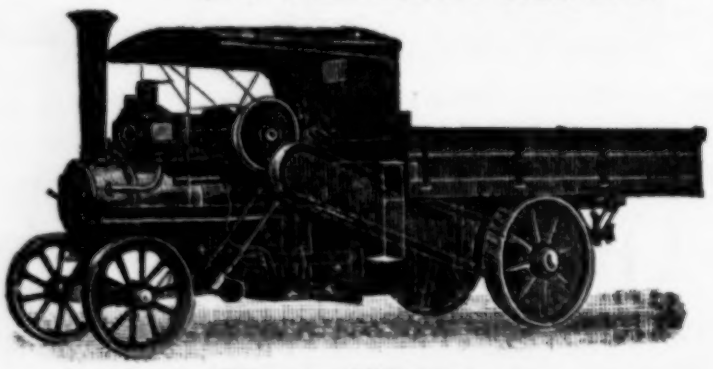
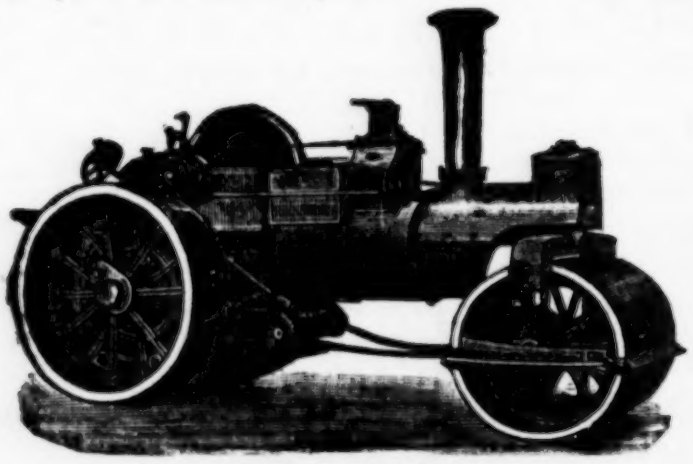

Steam Wagon.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Anderson, D. & J., Bridgeton, Glasgow.

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Harris & Sheldon, Ltd., Stafford St., Birmingham,
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Nobel's Explosives Co., Ltd., Nobel House, 195, West George Street, Glasgow.

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Salter, Geo., & Co., West Bromwich. Telegrams: "Salters, West Bromwich." Makers of all kinds of Springs, including Railway Bearing and Buffer Springs, Agricultural Machinery Springs, Brake Springs, Door Springs, Dashpot Springs, Dancing Room Floor Springs, Motor Springs, Nest Springs, Tines for Agricultural purposes, Valve Springs, Volute Springs, Thackray and Grover Washers, &c. Contractors to the War Office, Admiralty, Foreign and Colonial Governments, English and Foreign Railways, &c. London Office: 101, Leadenhall Street, E.C.
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Stott, W. H., & Co., Ltd., 17, Fenwick Street, Liverpool, and 7, Brazennose Street, Manchester.
The Power Steamship Co., Ltd., 158, Leadenhall Street, London, E.C.

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Steel Company of Scotland, Ltd., Glasgow.

Steel and Iron Shafting, &c.—
Steel Company of Scotland, Ltd., Glasgow.

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Parkgate Iron & Steel Co., Ltd., Rotherham.
Steel Company of Scotland, Ltd., Glasgow.
Stewarts & Lloyds, Ltd., Glasgow & Birmingham.
The Wigan Coal and Iron Iron Co., Wigan.
Turton Brothers & Matthews, Ltd., Sheffield.

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Stone Breakers—
Baxter, W. H., Ltd., Leeds.

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Tann, John, Ltd., 117, Newgate St., London, E.C.

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Tate, Henry & Sons, Ltd., Sugar Refiners, 21, Mincing Lane, London, and H 15, Exchange Buildings, Liverpool. Manufacturers of Cubes, Granulated, Crystals, Caster, &c.

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Syphons and Seltzogenes—
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Table Waters—
Idris & Co., Ltd., Camden Town, London, N.W.
Schweppes, Ltd., West Kensington, London, W. Tel. Address—"Celebrated, London."

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Primaphone Co., Ltd., 4, Blenheim Street, New Bond Street, London, W.

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Harvey, G. A., & Co., (late of Lewisham), Greenwich Metal Works, Woolwich Rd., London, S.E.

Tanning Extracts and Materials—
Humphreys, Percival, Ellis & Co., 90, Tooley Street, London, S.E. Telephone No. 2727 Hop. Telegraphic Address: "Quebracho," London.

Taper Pins—
Mountford, F. (Birmingham), Ltd., Granville Street, Birmingham.

Tar and Rosin Distillers—
Brotherton & Co., Leeds.

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Crow, Thomas, & Sons, West Ham and Barking, London.

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Telephones and Supplies—
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Western Electric Company, Ltd., Norfolk House, Norfolk Street, London, W.C.; Works—North Woolwich, E.

Telescope Manufacturers—
Ross' Optical Works, 3, North Side, Clapham Common, S.W.

Tents and Marquees—
Moses, Samuel, & Sons, Ltd., 65, Mansell Street, London, E.

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Denison, Saml., & Son, Ltd., Middlewood, Leeds. Vertical and Horizontal Testing Machines, for hydraulic, belt and hand power.

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Woolliscroft, G., & Son, Ltd., Hanley, Stoke-on-Trent. Tiles for Walls, Floors and Roofs, Fireplaces, Quarries, &c.

Tiles, Tesselated and Glazed—
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Wall Papers—
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Washers (Grover and Thackray Type)—
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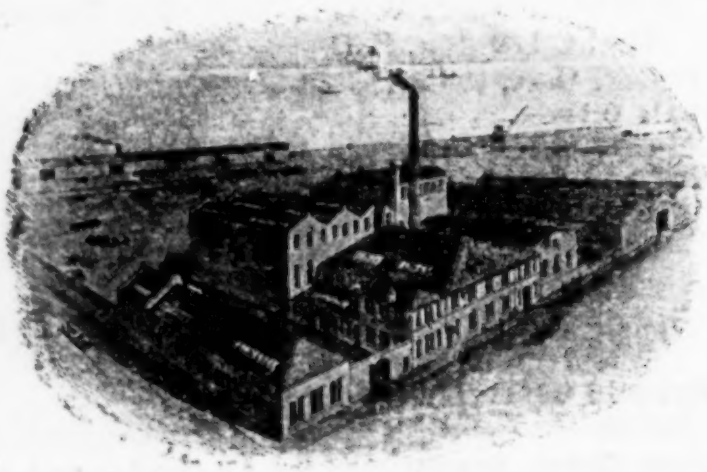

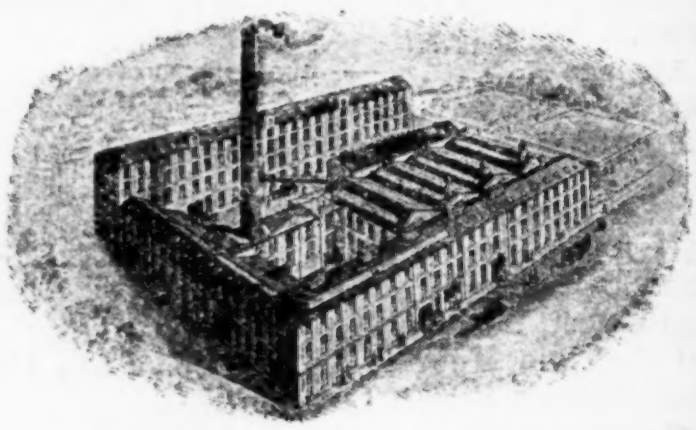

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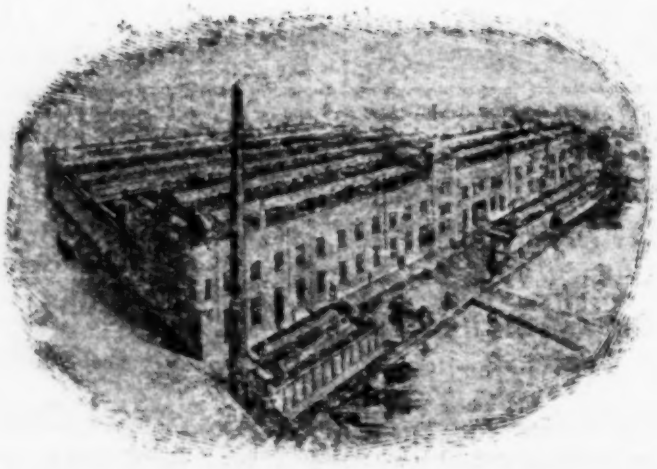

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